Report date 2022/07/17

Valuation of a Hotel Tower, Makkah Al Mukarramah city

Client name: SICO Saudi REIT Fund





معرم التقييم Dear SICO Saudi REIT Fund

Greetings

Subject: Valuation Report of a Hotel Tower in (Al-Aziziyah) District in (Makkah Al-Mukarramah)

We, Qaim and its partner for real estate appraisal, extend our sincere thanks and appreciation to you for choosing us and giving you your precious confidence to evaluate the property located in the city of (Makkah Al-Mukarramah) neighborhood (Al-Aziziyah, East Bank) under the assignment issued by you on 20/06/2022 AD based on

the license granted to us by The Saudi Authority for Accredited Valuers, following the latest version of the international valuation standards **2022**, which are recognized and the rules and ethics of the profession, to reach the final, impartial valuation based on the actual inspection by the work team and Studying the market area surrounding the property, and the market value has been reached using various valuation methods, including what each report carries. Therefore, we are pleased to present you with the real estate valuation statement listed below.

Based on the completed study, we attach to you the results of the market value of the property (hotel) and its current status on the estimation date 06/30/2022 AD, located in the city of (Makkah Al-Mukarramah) district (Al-Aziziyah), with an amount of only (164,065,000) one hundred and sixty-four million and sixty-five thousand Saudi Riyal.

With sincere gratitude...

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi

Under license number / 1210000052 dated 10/10/1443 AH









Market value estimation:

164,065,000 SAR

Beneficiary (the user of the r	report) The Client (Owner of the repo	rt)	Valuer
SICO Saudi REIT Fund	SICO Saudi REIT Fund	Those who carry ou 1- Ismail Mohammed Al-Dabaikh 2 - Shayeg Alshayeg, Mer 3- Salem Al-Qahtani, Men 4 - Hossam Ashi, Memb	ii, Membership No. 1210000052 nbership No. 1210001415 nbership No. 1210000013
Property address	The property subject to Valuation	Purpose of the valuation	Property owner
Makkah Al-Mukarramah - Al-Aziziyah, Eastern Dhoffa	It is a hotel with a total land area of 1278.97 square meters according to the deed	periodic valuation for Mashaer REIT Real Estate Company	Mashaer REIT Real Estate Company
Inspection date	Valuation approach	Valuatio	n standards
2022/06/21	Cost approach - income approach	International Valuation Stan	dards (IVS) issued in the year 2022
Valuation date	Value Basis	Ow	nership Type
2022/06/30	Market value	Abs	olute ownership
Report issue date	Assumed value	Title [Deed No. and date
2022/07/17	Current use	(3201230083	98) on 04/08/1439
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01	Assumptions and limitations of the Report
02	Scope of Work
03	An Overview of The Economy and The Real Estate Sector in The
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Assumptions and limitations of the Report





Since the property is generating income and based on the type of property and its characteristics and on the purpose of valuation, the property was evaluated using the income approach (discounted cash flow method).

8

The property has been ostensibly inspected and the property has not been structurally inspected, or this valuation report is considered valid only if it bears the seal of the company and the signature of its approved valuers.

Based on the purpose of the valuation, which is (Periodic valuation of the Mashaer REIT Fund), the valuation was made on the basis of value (Market value).

3

7

No legal document has been checked for the valed property or for legal issues that include ownership or mortgage, and it has been assumed that the information according to the client's statement (title documents) is current and valid.

6

2

The purpose of issuing this report is to know the

market value of the property for the purpose of

(periodic valuation of Mashaer REIT Fund) for the

user of the report (Secon Saudi REIT Fund), bearing

in mind that the property owner is (Mashaer REIT

Fund Company)

The estimated values in this report are for the property under investigation and any distribution of the value over the parts of the property will not be correct and this value should not be used for any other purposes as it could be incorrect if used as well.

Assumptions and limitations of the Report

1

According to the definition of international valuation standards, assumptions are logical matters that can be accepted as fact in the context of valuation work without checking or scrutinizing them on a specific type.

5

The information provided by other parties, especially with regard to planning, owning land, leasing, etc., on which all or part of this report was based, was considered reliable, but its validity was not confirmed in all cases, and no guarantee was provided regarding the validity of this information. If this information appears to be incorrect, the value Contained in this report may change.

12

The property was valed in accordance with international standards 2022 AD, and the estimated value in this report is for the property under study, and in the event that the purpose of the valuation is changed, these values may be incorrect.

11

The limits and lengths are according to the client's statement (property documents), and the company is not responsible for the limits and lengths, and therefore the total area of the land is taken according to the deed, and the company is not responsible for that.

10

It is not permissible to include all or part of this report or refer to it in any document, circular or statement published without reference to Qeem & Partner Real Estate Appraisal Company, nor may it be published in any way without the company's prior written approval of the form and text in which it appears.

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The responsibility of the company with regard to the report and valuation is limited to the client, who is the entity that authored the valuation.

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Scope of Work



Scope of Work

Standard No. 101



Explained in the executive summary	Real estate valuer identity
SICO Saudi REIT Fund	Clint
SICO Saudi REIT Fund	Other Users
Hotel	Subjuct Under Valuation
Periodic valuation of the Mashaer REIT Fund	Purpose of the Valuation
Marketr value	Value Basis
Cost approach- Income approach	Valuation Approach
2022/06/30	Report Date
A report that explains the valuation methodology and steps, and the valuation results, and includes illustrative pictures of the boundaries of the asset under valuation with details of the data.	Report Description

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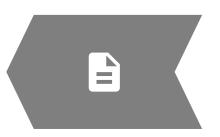


Scope of Work

sites close to the real estate site and from approved real estate offices in the real estate area. All information was investigated and studied accurately.	(Standard No. 102)
Market value is the estimated amount on which the property should be exchanged on the valuation date between a willing buyer and a willing seller in a transaction on a neutral basis after proper marketing where each of the parties acts on the basis of knowledge and wisdom without coercion or compulsion.	Value basis (standard No. 104)
Saudi riyal	Valuation currency
All work was carried out in accordance with the Accredited Valuers System and the implementing regulations related to real estate valuation ssued by the Saudi Authority for Accredited Valuers (Taqeem), and the latest version of the International Valuation Standards (IVS) for the year 2022 published by the International Valuation Standards Board (IVSC)) and the professional rules recognized in the work of valuation of real estate assets, which is based on analysis, comparison and direct inspection of each property, and research as much as possible about the nfluences and characteristics of the property under valuation.	Valuation Standard followed
The information contained in the report was issued by official bodies, real estate offices in the targeted area, or offices specialized in research and studies, and with reference to the database of Qaim and its partner real estate appraisal company.	Nature and source of information
Our company does not bear any responsibility for any information received from the client, which is supposed to be safe and reliable, and our company does not acknowledge the accuracy or completeness of the available data and does not express its opinion and does not offer any kind of guarantees for the accuracy or completeness of the data except in It is clearly indicated in this report.	Important or Special Assumptions
Assessments and reports are confidential to the directing party and to whomever is referred to it for a specific purpose, with no liability whatsoever for any third party. This report may not be published in full or any part of it or referred to in any document, statement, periodic publication or in any medium. Communicate with any third party without our prior written consent in the form and context in which they appear. It is a matter of caution that the company and the evaluator reserve the right to make any modifications and make any revision to the valuation or to support the valuation result under specific circumstances. The company reserves the right, without any obligation, to review the valuation accounts and to amend and revise its results in the light of information that existed on the date of the valuation, but which became clear to him later.	Limitations of using the report



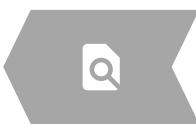
5 Report Preparation



Work on preparing the report in accordance with Standard 101 for Description of the Report and Standard 103 for Report Preparation.

Valuation method application

4



Based on the scope of work and market analysis, appropriate valuation methods are determined and all assumptions and inputs are made to carry out financial calculations to reach the market value according to the chosen methods..

Data collection and analysis

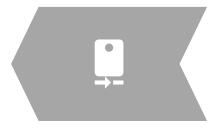
3



Collecting and analyzing office and field market data in order to gain knowledge of past and current market trends and market indicators that will be relied upon when applying valuation methods.

Site inspection and analysis

2



Previewingtheproperty,identifying its characteristics andspecifications,matchingdocuments with reality, analyzingthe location of the property andthe usessurroundingthe usessurroundingproperty, while defining the scopeof the geographical search andthe appropriate activities andprojects.

Scope of work



Meeting with the client and determining the scope of work, including the purpose of the valuation, the basis of value, the parties involved, the date of the valuation, and any special or important assumptions, including clarity of the assignment and the expected outputs from it.



An Overview of The Economy and The Real Estate Sector in The Kingdom of Saudi Arabia





His Royal Highness Prince Mohammed bin Salman bin Abdulaziz

Crown Prince, Deputy Prime Minister,

and Chairman of the Council of Economic and Development Affairs صاحب السمو الملكي

الأمير محمد بن سلمان بن عبدالعزيز آل سعود

ولي العهد نائب رئيس مجلس الوزراء رئيس مجلس الشؤون الاقتصادية والتنمية



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طموحنا أن نبنيَ وطنًا أكثر ازدهارًا يجد فيه كل مواطن ما يتمناه، فمستقبل وطننا الذي نبنيه معًا لن نقبل إلا أن نجعله في مقدمة دول العالم، بالتعليم، والتأهيل، بالفرص التي تتاح للجميع، والخدمات المتطورة، في التوظيف والرعاية الصحيّة والسكن والترفيه وغاره.

Our ambition is to build a more prosperous country in which every citizen will find what he desires. For the future of our homeland, which we build together, we will accept nothing but to make it at the forefront of the world, with education and rehabilitation, with opportunities available to all, and advanced services, in employment, health care, housing, entertainment and others.



During its modern era, the Saudi economy has witnessed growth in a large number of sectors, taking advantage of the Kingdom's natural resources, and its geographical and cultural position among the three continents of the world. This growth resulted in building a solid economic base, as it became among the twenty largest global economies and an active member of the Group of Twenty, and one of the main players in the global economy and global oil markets, supported by a strong financial system and an effective banking sector, and giant government companies based on highly qualified Saudi cadres.

In the past years, the Kingdom has also witnessed structural reforms on the economic and financial side, which enhance the increase in economic growth rates while maintaining financial stability and sustainability.

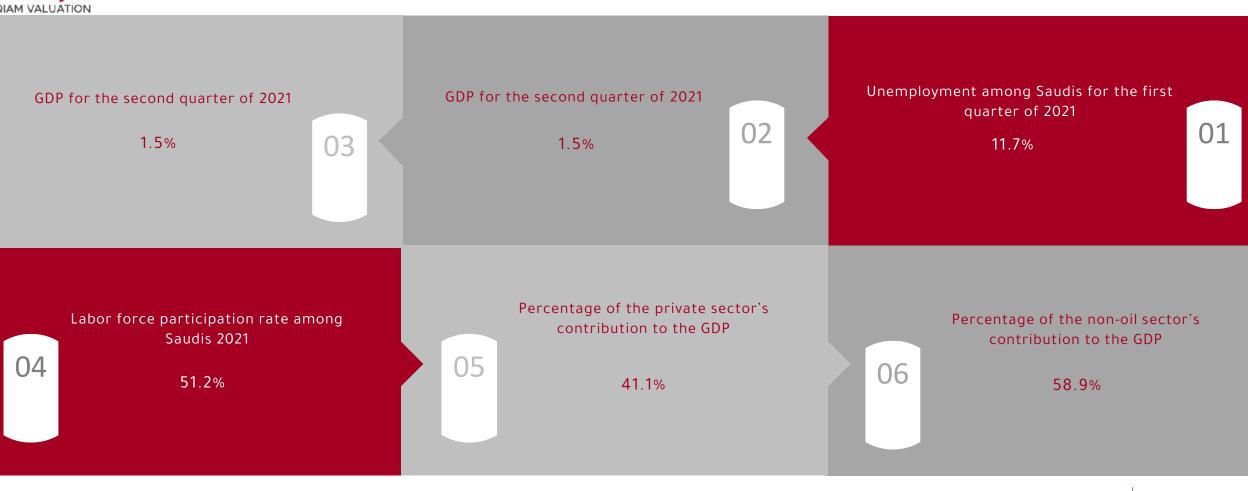
In order to develop and diversify the economy and reduce dependence on oil, the Kingdom of Saudi Arabia launched the Saudi Vision 2030 based on many economic and financial reforms, which aimed at transforming the structure of the Saudi economy into a diversified and sustainable economy based on enhancing productivity, raising the contribution of the private sector, and enabling the third sector.

Since the launch of the vision, the Kingdom has succeeded in implementing many supportive initiatives and structural reforms to enable the economic transformation. This transformation included several major efforts centered on a sectoral dimension that includes promoting local content and national industry, launching and developing promising economic sectors, and an enabling dimension aimed at maximizing the role of the private sector and small and medium enterprises. and enhancing the sustainability of public finances. The pace of this structural transformation towards sustainable economic growth is expected to continue in the coming years, especially in light of a number of giant investment initiatives, under the umbrella of the Public Investment Fund and leading companies. It is also expected that the pace of localization of knowledge and innovative technologies will accelerate.





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A Look at Business Sectors

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Tourism Sector	Within the framework of the Kingdom's Vision 2030, which aims to lay effective foundations and pillers for the future of the Kingdom of initiatives aimed at reducing the main dependence on oil, through many sectors to support the national economy, including the tourism sector, given what this sector represents from a value, social, civilized and economic dimension. The tourism sector and the hotel sector are closely linked to the Saudi Vision 2030, and it revolves around helping those involved in the hospitality sector, food and entertainment industries to plan for the future.
Office Sector	The offices contribute to achieving the goals of the Saudi national transformation towards prosperity and sustainability by focusing on the goals of Vision 2030, which leads to raising the participation of the private sector in achieving the Kingdom's Vision 2030, working as a representative of the private sector within the national system of vision realization offices in government agencies. Including Riyadh's endeavor to transform into a regional center for international commercial entities, which made it issue a decision to refuse to contract with any company that does not have a regional headquarters in Saudi Arabia by 2024, especially those that have contracts with government agencies, whether they are bodies, institutions, investment funds or devices. Increases the demand for the office sector.
Retail Sector	The vision of the Kingdom's national transformation for the post-oil stage 2030 paid great attention to the development of the commercial and industrial sector in the Kingdom, as the vision is based on focusing on the development and development of the local industry that will achieve great economic returns for the Saudi economy, and among the goals of the vision by 2030 is to raise the percentage of exports The Kingdom's rank in the Logistics Performance Index increased from 16% to 25 globally and first regionally, and the private sector's contribution to the GDP increased from 40% to 65%.
Housing Sector	Vision 2030 has provided sustainable housing solutions that enable Saudi families to own suitable homes according to their needs and financial capabilities. To achieve this, the housing system, in terms of structuring, procedures, and policies for dealing with banks and the private sector, has developed a high percentage of Saudi families' ownership of homes, as the proportion of Saudi families' ownership of homes did not exceed 47% in 2016, and rose to 70% by the end of the first phase of the housing program in 2021.



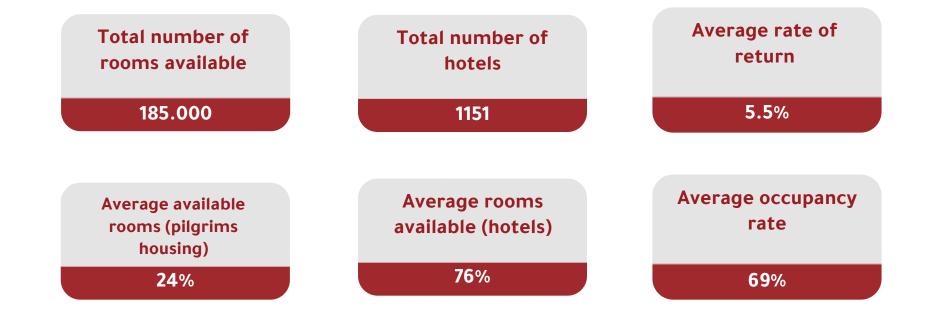


Hotel performance indicators in the Kingdom of Saudi Arabia 2030













Makkah Al-Mukarramah receives constant attention and continuous support from the government of the Custodian of the Two Holy Mosques to enhance the quality of life in it. Today, it is witnessing an inspiring partnership between the public and private sectors to implement a number of huge investment projects, both inside and outside the Haram, and to implement qualitative projects in the central region of Makkah, in addition to implementing Infrastructure development projects and public transport and transportation projects that aim to link the areas of Makkah with the Holy Mosque and the holy sites and facilitate the access of visitors to them with ease.

The wheel of performance in the hospitality sector in Makkah also moved remarkably from what it was after the end of the Corona pandemic, after the Kingdom announced before that the resumption of receiving requests for Umrah and visits to the Two Holy Mosques with various countries of the world.

That is why the city of Al-Mukarramah is considered one of the fastest growing cities in the world in the hotel sector because of its important attractions in the Islamic world. The city of Makkah Al-Mukarramah aims to increase the number of pilgrims and Umrah pilgrims to 30 million by 2030 AD. Therefore, the rapid expansion of the hospitality sector in Makkah will be inevitable. During the coming years, Makkah will witness the addition of thousands of hotel rooms.



Site Studies





Property Data							
Azizia	Neighborhood	Месса	City				
Hotel Tower	property type	Al-Masjid Al-Haram Road	Street				
1/277	Plot No.	7/21/1ج	No. planned				
Commercial	Land use according to regulations	1278.97 square meters	Area				

Services and facilities available in the area of the property							
Telephone network	Sewerage network	Water network	Electricity network				
✓	\checkmark	✓	\checkmark				
Garden	Water drainage network	Public markets	Mosque				
✓	\checkmark	\checkmark	\checkmark				
Hotels	Governmental services and centers	Medical services	Shopping center				
×	×	✓	\checkmark				
Civil defense	Petrol station	Restaurants	Banks				
✓	\checkmark	\checkmark	✓				



Description	Impact determinants	Influence element
The property is located in the city of Makkah ,Al-Aziziyah district, the eastern Dhoffa	Importance of the area •	Area Overview
flat. • There are no sources of pollution in the area. •	Earth's topography • pollution •	Natural (Environmental) Factors
The location is in the center of the holy city of Makkah. completed. completed. Regular ribs.	The location of the city Infrastructure Municipal equipment Earth properties	Planning factors (Urban)
Hotels • 65%. •	 land use Building percentage - number of floors 	Building Code
High. • .High •	Supply and demand • land prices •	Economic factors
none •	Impotence and • infringements on real estate	Legal Factors



Interior finishes								
Doors		Bishop			Wall Cladding			Floors
Wood			Gypsum decorations		Paint			Marble - Ceramic
Windows			Health kits			Stairs		Insulation type
Aluminum and glas	s		Excellent			Marble		None
			Exterior finis	hes				
Facades		Facilities				Doors		Floors
Stone - Paint		None				Iron		Tiles
		E	lectromechanical and air co	nditioning	systems			
Air Conditioning	Elevator	*S	Electrical wiring	and outlet	s	lighting		Water Feeding System
Window + Split	Exist	good				good		None
Security and safety systems - other facilities								
Facilities		Facilities Fire Alarm and Extinguishing				Extinguishing Systems		Security Systems
None		None				None		None

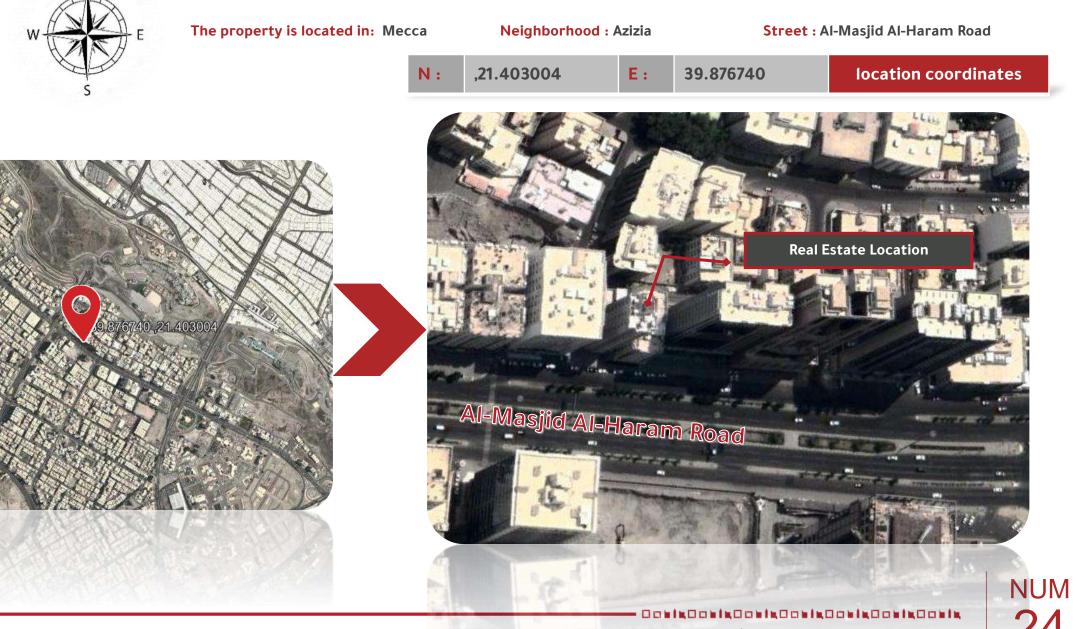


- The area of the building surfaces was determined based on the (building permit).
- The age of the property was determined at (10) years based on the (building permit).
- Real estate condition at the date of valuation (vacant).
- Upon inspecting the property, we found out that it is a (Hotel Tower), detailed as follows:

	Building Components					
#	Floor	Area (m2)	Use			
1	Basement	1287.97	Parking			
2	Ground floor	789.9	Reception + Commercial			
3	Mezzanine	587.86	Reception			
4	Restaurants floor	824.91	Restaurants			
5	Pray floor	824.91	Pray room			
6	Seventeen repeated floors	12304.6	Residential			
7	One last floor	261.2	Residential			
8	Staircase + elevators	75.43	Staircase + Elevators			
9	Wastewater	6	Sewers			
10	Tanks	1089.97	Tanks			
Total	23 Floor	18053				



Real Estate Location



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Photo Survey of the Property



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Photo Survey of the Property













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Title Deed Information

Ownership Type	Title Deed Date	Title Deed NO.	Owner name
100% ownership	1439/04/08	320123008398	Mashaer REIT Fund Company

Neighborhood name - plot number - plan number - land area

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Total land area	No. planned	Plot NO.	Neighborhood name
1278.97 square meters	7/21/1ج	1/277	Azizia

Borders and Lengths

Borders and Lengths								
Border length	Western border	Border length	Eastern border	Border length	Southern border	Border length	Northern border	
43m	Street width 60 m	43m	Street width 21 m	m 30	بPlot NO. 25 ب	30m	/ دPlot NO. 43	

Assumptions of property ownership

For the purposes of this report, we have assumed that there is good, valid ownership, free from any obstacles, mortgages, fees or interests of any third parties, etc., and in the event that this is not achieved, the opinion of the value of the property may be affected, so we recommend that the legal advisor of the entity check the ownership data, and we also confirm Not to rely on the above assumptions regarding ownership until legal counsel has ascertained their accuracy.



Valuation







Market APPROACH

The market method provides an indication of value by comparing the asset with identical or comparable (similar) assets for which price information is available.

Income Approach

The income method provides an indication of value by converting future cash flows into one current value. According to this method, the value of the asset is determined by reference to the value of the revenue and cash flows generated by the asset or the costs it provides.

Cost Approach

The cost method provides an indication of value using the economic principle that states that the buyer will not pay an asset more than the cost of obtaining an asset of similar benefit, whether through purchase or construction unless there are time, disturbance, risk, or other related factors. The method provides an indication of value by calculating the current cost of transferring or reproducing the asset, and then discounting the physical wear and tear of all other obsolescence's.

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The income method provides an indication of value by converting future cash flows into a single present value. Under this approach, the value of an asset is determined by reference to the value of the revenue and cash flows that the asset generates or the costs it provides.

The income method should be applied and given priority or significant weight in the following cases:

- A. When the ability of the asset to generate income is the primary factor that affects the value from the point of view of market participants.
- B. Reasonable expectations are available for the amount and timing of future revenue for the assessed asset but few, if any, relevant market comparisons.

Income Approach Methods:

Although there are many ways to apply the income method, the methods followed under the income method are highly dependent on discounting the amounts of future cash flows to a present value, they are various applications in the use of the discounted cash flows (DCF) method and the concepts below apply in part or entirely on all methods of the income method. Discounted Cash Flow (DCF) Method:

It is a financial method for estimating the value of a financial or real asset. The value indicator is derived by calculating the present value of future cash flows.

The discounted cash flow method is applied to evaluate a property or real estate that generates income based on the forecast of future income for the property being evaluated. The value index of the property is extracted by calculating the present value of the net operating income or the expected net rental value of the property.

Direct capitalization method:

The direct capitalization method is applied in the event that the net rental value of the property under valuation is fixed and equal forever.

Residual value method:

The residual value method is a method for evaluating real estate that can be estimated by determining the best suitable development for

the site and property, and then predicting the value of such development after it is completed.

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Valuation approaches	Market approach	Cost approach	Income approach	
Used approach	Income approach was used <mark>Assist</mark>	lncome approach was used <mark>Assist</mark>	Income approach was used <mark>Main</mark>	
Valuation methods used	Field survey (comparisons - for sale land prices)	Replacement cost method	Discounted cash flow method	
Reasons to use	A basic way to find out similar properties in the market	The nature of the property and the fact that the land is built on it	The property being valuated is income-generating	





Value Estimation





	Land	valuat	tion by mark	et approach - o	comparis	on metho	d with similar sales		
Comparative real estate							Clause		
	Comparison 2		Comparison 1			The property under evaluation Adjust		Adjustment factors	
Adjustments	Value		Adjustments	Value		The prop		Aujustinent factors	
		30,000			40,000		***	Square meter price	
	For sale			For sale			***	Condition	
	25/06/22			25/06/22			30/06/22	Evaluation / Presentation Date	
- 1,500	-5.00%		- 2,000	-5.00%			***	market conditions (negotiation)	
-	0.00%		-	0.00%			***	Financing Terms	
	(1,5	(00.00)			(2,000.00)		***	Market conditions value	
	2	28,500			38,000		***	Value after initial adjustments	
0%		1,200	0%		1,500		1,288	Area (m2)	
0%	High		0%	High		High		Ease of access	
10%	Average		0%	High		High		Real estate website	
0%	flat		0%	flat		Flat		Earth shape	
0%	Regular shape		0%	Regular sha	-	Regular sl	-	Earth topography	
0%	Commercial	•	0%	Commerci		Commerci		Use	
0%	10.000/	2	0%	0.000/	2		2 Total	Surrounding streets	
	10.00%	2.950		0.00%					
	~	2,850			-		Adjustments value pe		
		31,350			38,000		Final meter value aft	•	
	35%			65%			Weighted Movin	0	
					5,673		Net average value per m		
				45,945	5,110		The final market value	of the land (SAR)	

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Estimating The Value of The Property - Cost Approach - Replacement Method

ä N			First: construction costs (direct costs)				Third, the cost of depreciation
	SAR/m2	Building Area r	n2 Clause		40	Year	Life expectancy of the property (years)
3,219,925	2,500	1,288	Basement		10	Year	The current age of the property (years)
58,676,730	3,500	16,765	Total Building Area		30	Year	Remaining life of the property (years)
-	-	-	Other		25		% Depreciation rate
-	-	-	Other		17,176,322	SAR	Depreciation value
61,896,655		-	Total (SAR)		51,528,965		Final Building Value (SAR
			Second: other costs (indirect)				
3,094,833	5%		Professional fees				
1,856,900	3%		Utility network				Fourth: The value of the property according to the cost method
1,856,900	3%		Management costs		45,945,110		Final value of the land (SAR
-	0%		Financing costs (0 years / 0%)		51,528,965		The final value of the buildings (SAR
-	0%		Developer profitability		97,474,075		The market value of the property according to the cost method (SAR
6,808,632				Total (SAR)	97,500,000	The market v	value of the property according to the cost method (SR) after roundin
68,705,287			Total Building Cost (SAR)				



Vacancy rate: Capitalization rate:

The capitalization rate is a rate used to convert income into value and is used to estimate the recoverable value of a property. There is more than one way to derive the capitalization rate. Each of these methods depends on the use of the recent past as a means of forecasting the future. In this report, the capitalization rate was estimated using the market survey method, according to REIT funds similar to the property being evaluated in the area of the property at the time of valuation, which is **7%**.

Discount rate:

Several important factors determine the discount rate, the most important of which is the inflation rate, which is the main element for determining the discount rate. In addition to the market risk rate, which is updated according to market conditions and the property under valuation, and the rate of return on government bonds, the discount rate has been assumed at $_{9\%}$ according to the cumulative model as follows:

Government Bond Yield	3.7%
Systematic Risk (Inflation Risk + Market Risk)	2% + 2.3%
Unsystematic risks (risks of the property being evaluated)	1%

Assumptions and Value Analysis

Real estate revenue

Real estate revenues were estimated according to market survey data for similar properties (**18,415.300**) Saudi riyals and assuming it is correct.

Vacancy ratio:

Through survey and inspection, it was found that the average occupancy in this area is about **65%**, and it was approved according to the market situation.

Operating and capital expenses:

Operational expenses are the expenses related to renting and maintaining the property, and capital expenses are the expenses incurred by the owner to restore and develop the property in order to maintain it in an appropriate condition to achieve the appropriate annual income, and the percentage of operating expenses represents 30% to 40% for similar projects in the surrounding area and includes the costs of common services and cleaning expenses And maintenance of the building and expenses of management, operation and security monitoring With regard to the valuation of the property, we find that the operating and capital expenditures are 37% and were estimated according to the situation and analysis of the market for similar properties.



Annual occupancy rate for each season					
Unit Value		Clause			
Day	365	Number of days of the year			
Percent	60%	Annual occupancy rate			
Day	219	Number of operating days per year			
Day	30	The number of days of the Hajj season			
Day	30	Number of days of Ramadan season			
Day	Day159Number of days for the rest of the year				
Room	450	The number of rooms			
	Ca	alculation of Hajj season operating			
Pilgrim	1350	Number of pilgrims			
SAR / per pilgrim	2200	Rental price for pilgrims			
SAR 2,970,000		Total income for the Hajj season			
		Calculation of Ramadan season			
Day	20	Number of operating days for the first twenty of Ramadan			
SAR	250	Average rental price for the day			
SAR	2,250,000	The total rental value for the first twenty of Ramadan			
Day	10	The number of operating days for the last ten days of Ramadan			
SAR	500	Average rental price for the day			
SAR	2,250,000	The total rental value for the last ten days of Ramadan			
SAR	4,500,000	Total income for the Ramadan season			

	Calcu	lation of the remaining days of the year		
SAR	150	Average rental price for the day		
SAR	10,732,500	Total income for the rest of the year		
SAR	18,202,500	Total revenue from operating rooms annually		
		Shop income analysis		
Unit	Value	Description		
SAR	224,000	Total annual shop rental income		
5%	11,200	Minus the occupancy rate and credit risk for stores		
SAR	212,800	Actual total commercial rental income		
		Total Actual Annual Income		
SAR	18,415,300	Total Actual Annual Income		



Estimating Property Value - Income Approach - Discounted Cash Flow Method

قیر NOIT											Assumption	ns of the discou	unted cash f	flow met	hod
								9%			Disc	count rate	18,415,300	D	Gross rental income
								7%			Capitaliza	tion Rate	37%		Operating and capital expenses ratio
								2%	Growth ra	ate - anr	ual from the se	cond year	10		Cash Flow Period (Years)
				1	Investment years										
December Malue	2031	2030	2029	2028	2027	2026	2025	2024	20)23	2022			Cash F	low - Incoming
Reversion Value	10	9	8	7	6	5	4	3		2	1				
	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	5 2.0	00%	0.00%				Expected growth value
	22,007,988	21,576,459	21,153,391	20,738,619	20,331,979	19,933,313	19,542,464	19,159,2	.78 18,78	3,606	18,415,300	18,415,3	300		Total actual rental income
	8,142,956	7,983,290	7,826,755	7,673,289	7,522,832	7,375,326	7,230,712	7,088,93	33 6,94	9,934	6,813,661		37%	Subtra	ct the average operating and capital expenditures
	13,865,033	13,593,169	13,326,636	13,065,330	12,809,147	12,557,987	12,311,752	12,070,3	45 11,83	3,672	11,601,639				Building net operating income (NOI)
198,071,894															Reversion Value for the building
198,071,894	13,865,033	13,593,169	13,326,636	13,065,330	12,809,147	12,557,987	12,311,752	12,070,3	45 11,83	3,672	11,601,639				Net cash flow
0.4224	0.4224	0.4604	0.5019	0.5470	0.5963	0.6499	0.7084	0.7722	2 0.8	417	0.9174				Discount factor
83,667,708	5,856,740	6,258,673	6,688,189	7,147,183	7,637,676	8,161,830	8,721,956	9,320,52	21 9,96	0,165	10,643,706				Present value of cash flow
164,064,346															The net present value of the property
										164,0)64,346		The fina	al valu	e of the property
										164,0)65,000	Fina	l proper	ty val	ue (after rounding off)



The Final Value of The Property

Based on the purpose of the valuation and the nature of the property and its characteristics as an income-generating property, the valuation of the property using the discounted cash flow method is better than the Replacement method. Therefore, the value reached by the income approach will be weighted as a basis for the market value of the property being valuated on 23/06/2022 AD as follows:

Market value in writing	Market value in digits
One hundred and sixty-four million and sixty-five thousand Saudi riyals	164.065.000

This report was approved by

CEO Ismail Mohammed Al-Dabaikhi







Appendices







Building permit





Hossam Ashi Associate membership 1210002501 Salem Al-Qahtani Followship Member 1210000013 Shayeg Alshayeg Followship Member 1210001415 Ismail Mohammed Al-Dabaikhi Followship Member 1210000052



QIAM VALUATION

General administration:

Riyadh 11666, Othman Bin Affan Road, Building No. 8484, Office No. 6 920025832

info@qiam.com.sa

www.qiam.com.sa



Report date 2022/07/17

Valuation of a Hotel Tower, Makkah Al Mukarramah city

Client name: SICO Saudi REIT Fund







Dear SICO Saudi REIT Fund

Greetings

Subject: Valuation report of a hotel tower in the neighborhood of (Prince Abdullah Al-Faisal scheme) in the city of (Makkah Al-Mukarramah)

We, Qaim and its partner for real estate appraisal, extend our sincere thanks and appreciation to you for choosing us and giving you your precious confidence to evaluate the property located in the city of (Makkah Al-Mukarramah) District (Prince Abdullah Al-Faisal Scheme) under the assignment issued by you on 20/06/2022 AD based

on the license granted to us by The Saudi Authority for Accredited Valuers, following the latest version of the international valuation standards **2022**, which are recognized and the rules and ethics of the profession, to reach the final, impartial valuation based on the actual inspection by the work team and Studying the market area surrounding the property, and the market value has been reached using various valuation methods, including what each report carries. Therefore, we are pleased to present you with the real estate valuation statement listed below.

Based on the completed study, we attach to you the results of the market value of the property (hotel) and its current status on the

estimation date 30/06/2022, located in the city of (Makkah Al-Mukarramah) District (Prince Abdullah Al-Faisal Scheme) An amount of (166.626.000) one

hundred and sixty-six million six hundred and twenty-six thousand Saudi riyals.

With sincere gratitude...

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi

Under license number / 1210000052 dated 10/10/1443 AH







Statement



Market value estimation:

166.626.000 SAR

Beneficiary (the user of the repor	rt) The Client (Owner of the	ner of the report) Valuer				
SICO Saudi REIT Fund	SICO Saudi REIT Fund	Those who carry out valuation work are 1- Ismail Mohammed Al-Dabaikhi, Membership No. 121000005 2 - Shayeg Alshayeg, Membership No. 1210001415 3- Salem Al-Qahtani, Membership No. 1210000013 4 - Hossam Ashi, Membership No. 1210002501				
Property address T	The property is subject to Valuation	Purpose of the valuation	Property owne	er		
Makkah Al-Mukarramah - Prince Abdullah Al-Faisal scheme	It is a hotel with a total land area of 1382.73 square meters according to the deed	periodic valuation for Mashaer REIT Real Estate Company	Mashaer REIT Real Est Company	ate		
Inspection date	Valuation approach	Valu	Valuation standards			
2022/06/21	Cost approach - income approach	International Valuation Sta	ndards (IVS) issued in the year 2	2022		
Valuation date	Value Basis		Ownership Type			
2022/6/30	Market value		Absolute ownership			
Report issue date	Assumed value	Title [Deed No. and date			
2022/07/1v	Current use	(92012100	09575)on1439/04/09	NL		
			alsocalsocalsocals	4		
		QIAM VALUATION REAL EST	TATE VALUATION REPORT	N		



4

01	Assumptions and limitations of the Report
02	Scope of Work
03	An Overview of The Economy and The Real Estate Sector in The
0.5	Kingdom of Saudi Arabia
04	Site Studies
05	Valuation
06	Value Estimation
07	Appendices

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 QIAM VALUATION | REAL ESTATE VALUATION REPORT



Assumptions and limitations of the Report





Since the property is generating income and based on the type of property and its characteristics and on the purpose of valuation, the property was evaluated using the income approach (discounted cash flow method).

8

The property has been ostensibly inspected and the property has not been structurally inspected, or this valuation report is considered valid only if it bears the seal of the company and the signature of its approved valuers.

Based on the purpose of the valuation, which is (Periodic valuation of the Mashaer REIT Fund), the valuation was made on the basis of value (Market value).

3

7

No legal document has been checked for the valed property or for legal issues that include ownership or mortgage, and it has been assumed that the information according to the client's statement (title documents) is current and valid.

6

2

The purpose of issuing this report is to know the

market value of the property for the purpose of

(periodic valuation of Mashaer REIT Fund) for the

user of the report (Secon Saudi REIT Fund), bearing

in mind that the property owner is (Mashaer REIT

Fund Company)

The estimated values in this report are for the property under investigation and any distribution of the value over the parts of the property will not be correct and this value should not be used for any other purposes as it could be incorrect if used as well.

Assumptions and limitations of the Report

1

According to the definition of international valuation standards, assumptions are logical matters that can be accepted as fact in the context of valuation work without checking or scrutinizing them on a specific type.

5

The information provided by other parties, especially with regard to planning, owning land, leasing, etc., on which all or part of this report was based, was considered reliable, but its validity was not confirmed in all cases, and no guarantee was provided regarding the validity of this information. If this information appears to be incorrect, the value Contained in this report may change.

12

The property was valed in accordance with international standards 2022 AD, and the estimated value in this report is for the property under study, and in the event that the purpose of the valuation is changed, these values may be incorrect.

11

The limits and lengths are according to the client's statement (property documents), and the company is not responsible for the limits and lengths, and therefore the total area of the land is taken according to the deed, and the company is not responsible for that.

10

It is not permissible to include all or part of this report or refer to it in any document, circular or statement published without reference to Qeem & Partner Real Estate Appraisal Company, nor may it be published in any way without the company's prior written approval of the form and text in which it appears.

9

NUM

The responsibility of the company with regard to the report and valuation is limited to the client, who is the entity that authored the valuation.

CostsCostsCostsCostsCostsCosts



Scope of Work



Scope of Work

Standard No. 101



Explained in the executive summary	Real estate valuer identity
SICO Saudi REIT Fund	Clint
SICO Saudi REIT Fund	Other Users
Hotel	Subjuct Under Valuation
Periodic valuation of the Mashaer REIT Fund	Purpose of the Valuation
Marketr value	Value Basis
Cost approach- Income approach	Valuation Approach
2022/06/23	Report Date
report that explains the evaluation methodology and steps, and the evaluation results, and includes illustrative ctures of the boundaries of the asset under evaluation with details of the data.	Report Description



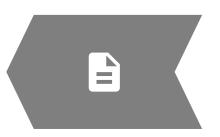
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Valuer search scope (Standard No. 102)
Value basis (standard No. 104)
Valuation currency
Valuation Standard followed
Nature and source of information
Important or Special Assumptions
Limitations of using the report
-



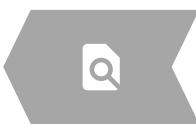
5 Report Preparation



Work on preparing the report in accordance with Standard 101 for Description of the Report and Standard 103 for Report Preparation.

Valuation method application

4



Based on the scope of work and market analysis, appropriate valuation methods are determined and all assumptions and inputs are made to carry out financial calculations to reach the market value according to the chosen methods..

Data collection and analysis

3



Collecting and analyzing office and field market data in order to gain knowledge of past and current market trends and market indicators that will be relied upon when applying evaluation methods.

Site inspection and analysis

2



Previewing the property, identifying its characteristics and specifications, matching documents with reality, analyzing the location of the property and the uses surrounding the property, while defining the scope of the geographical search and the appropriate activities and projects.

Scope of work



Meeting with the client and determining the scope of work, including the purpose of the evaluation, the basis of value, the parties involved, the date of the evaluation, and any special or important assumptions, including clarity of the assignment and the expected outputs from it.



An Overview of The Economy and The Real Estate Sector in The Kingdom of Saudi Arabia





His Royal Highness Prince Mohammed bin Salman bin Abdulaziz

Crown Prince, Deputy Prime Minister,

and Chairman of the Council of Economic and Development Affairs صاحب السمو الملكي

الأمير محمد بن سلمان بن عبدالعزيز آل سعود

ولي العهد نائب رئيس مجلس الوزراء رئيس مجلس الشؤون الاقتصادية والتنمية



99

طموحنا أن نبنيَ وطنًا أكثر ازدهارًا يجد فيه كل مواطن ما يتمناه، فمستقبل وطننا الذي نبنيه معًا لن نقبل إلا أن نجعله في مقدمة دول العالم، بالتعليم، والتأهيل، بالفرص التي تتاح للجميع، والخدمات المتطورة، في التوظيف والرعاية الصحيّة والسكن والترفيه وغاره.

Our ambition is to build a more prosperous country in which every citizen will find what he desires. For the future of our homeland, which we build together, we will accept nothing but to make it at the forefront of the world, with education and rehabilitation, with opportunities available to all, and advanced services, in employment, health care, housing, entertainment and others.



During its modern era, the Saudi economy has witnessed growth in a large number of sectors, taking advantage of the Kingdom's natural resources, and its geographical and cultural position among the three continents of the world. This growth resulted in building a solid economic base, as it became among the twenty largest global economies and an active member of the Group of Twenty, and one of the main players in the global economy and global oil markets, supported by a strong financial system and an effective banking sector, and giant government companies based on highly qualified Saudi cadres.

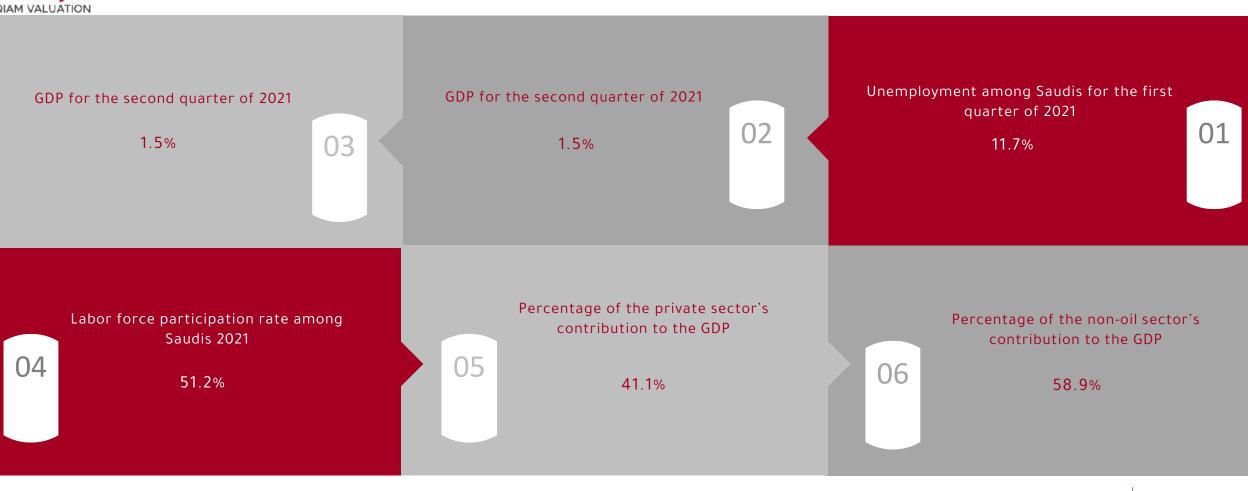
In the past years, the Kingdom has also witnessed structural reforms on the economic and financial side, which enhance the increase in economic growth rates while maintaining financial stability and sustainability.

In order to develop and diversify the economy and reduce dependence on oil, the Kingdom of Saudi Arabia launched the Saudi Vision 2030 based on many economic and financial reforms, which aimed at transforming the structure of the Saudi economy into a diversified and sustainable economy based on enhancing productivity, raising the contribution of the private sector, and enabling the third sector.

Since the launch of the vision, the Kingdom has succeeded in implementing many supportive initiatives and structural reforms to enable the economic transformation. This transformation included several major efforts centered on a sectoral dimension that includes promoting local content and national industry, launching and developing promising economic sectors, and an enabling dimension aimed at maximizing the role of the private sector and small and medium enterprises. and enhancing the sustainability of public finances. The pace of this structural transformation towards sustainable economic growth is expected to continue in the coming years, especially in light of a number of giant investment initiatives, under the umbrella of the Public Investment Fund and leading companies. It is also expected that the pace of localization of knowledge and innovative technologies will accelerate.









A Look at Business Sectors

15

Tourism Sector	Within the framework of the Kingdom's Vision 2030, which aims to lay effective foundations and pillers for the future of the Kingdom of initiatives aimed at reducing the main dependence on oil, through many sectors to support the national economy, including the tourism sector, given what this sector represents from a value, social, civilized and economic dimension. The tourism sector and the hotel sector are closely linked to the Saudi Vision 2030, and it revolves around helping those involved in the hospitality sector, food and entertainment industries to plan for the future.
Office Sector	The offices contribute to achieving the goals of the Saudi national transformation towards prosperity and sustainability by focusing on the goals of Vision 2030, which leads to raising the participation of the private sector in achieving the Kingdom's Vision 2030, working as a representative of the private sector within the national system of vision realization offices in government agencies. Including Riyadh's endeavor to transform into a regional center for international commercial entities, which made it issue a decision to refuse to contract with any company that does not have a regional headquarters in Saudi Arabia by 2024, especially those that have contracts with government agencies, whether they are bodies, institutions, investment funds or devices. Increases the demand for the office sector.
Retail Sector	The vision of the Kingdom's national transformation for the post-oil stage 2030 paid great attention to the development of the commercial and industrial sector in the Kingdom, as the vision is based on focusing on the development and development of the local industry that will achieve great economic returns for the Saudi economy, and among the goals of the vision by 2030 is to raise the percentage of exports The Kingdom's rank in the Logistics Performance Index increased from 16% to 25 globally and first regionally, and the private sector's contribution to the GDP increased from 40% to 65%.
Housing Sector	Vision 2030 has provided sustainable housing solutions that enable Saudi families to own suitable homes according to their needs and financial capabilities. To achieve this, the housing system, in terms of structuring, procedures, and policies for dealing with banks and the private sector, has developed a high percentage of Saudi families' ownership of homes, as the proportion of Saudi families' ownership of homes did not exceed 47% in 2016, and rose to 70% by the end of the first phase of the housing program in 2021.



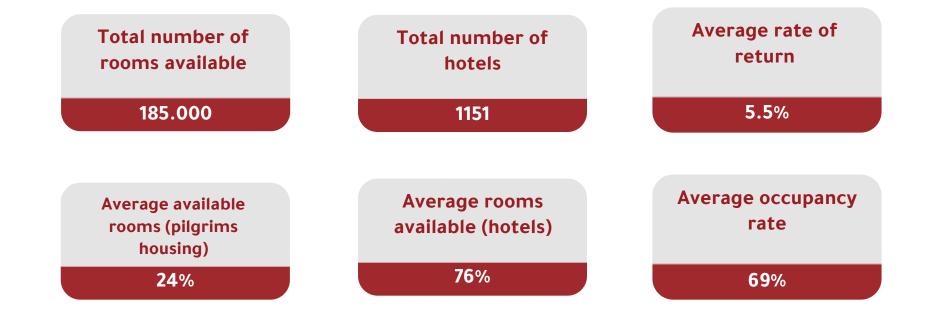


Hotel performance indicators in the Kingdom of Saudi Arabia 2030













Makkah Al-Mukarramah receives constant attention and continuous support from the government of the Custodian of the Two Holy Mosques to enhance the quality of life in it. Today, it is witnessing an inspiring partnership between the public and private sectors to implement a number of huge investment projects, both inside and outside the Haram, and to implement qualitative projects in the central region of Makkah, in addition to implementing Infrastructure development projects and public transport and transportation projects that aim to link the areas of Makkah with the Holy Mosque and the holy sites and facilitate the access of visitors to them with ease.

The wheel of performance in the hospitality sector in Makkah also moved remarkably from what it was after the end of the Corona pandemic, after the Kingdom announced before that the resumption of receiving requests for Umrah and visits to the Two Holy Mosques with various countries of the world.

That is why the city of Al-Mukarramah is considered one of the fastest growing cities in the world in the hotel sector because of its important attractions in the Islamic world. The city of Makkah Al-Mukarramah aims to increase the number of pilgrims and Umrah pilgrims to 30 million by 2030 AD. Therefore, the rapid expansion of the hospitality sector in Makkah will be inevitable. During the coming years, Makkah will witness the addition of thousands of hotel rooms.



Site Studies





Property Data									
Prince Abdullah Al-Faisal's scheme	Neighborhood	Месса	City						
Hotel Tower	property type	Alhajj	Street						
166	Plot No.	/23/15/1	No. planned						
Commercial	Land use according to regulations	1382.73 square meters	Area						

Services and facilities available in the area of the property									
Telephone network	Sewerage network	Water network	Electricity network						
✓	\checkmark	\checkmark	\checkmark						
Garden	Water drainage network	Public markets	Mosque						
✓	\checkmark	\checkmark	\checkmark						
Hotels	Governmental services and centers	Medical services	Shopping center						
*	*	\checkmark	\checkmark						
Civil defense	Petrol station	Restaurants	Banks						
✓	\checkmark	\checkmark	✓						



Description	Impact determinants	Influence element
• The property is located in the holy city of Makkah in the neighborhood of Prince Abdullah • Al-Faisal scheme	Importance of the area •	Area Overview
flat. • There are no sources of pollution in the area. •	Earth's topography • pollution •	Natural (Environmental) Factors
The location is in the center of the holy city of Makkah. • completed. • completed. • Regular ribs. •	The location of the city Infrastructure Municipal equipment Earth properties	Planning factors (Urban)
Commercial • 65%. •	land use • Building percentage - • number of floors	Building Code
High. • .High •	Supply and demand • land prices •	Economic factors
none •	Impotence and • infringements on real estate	Legal Factors



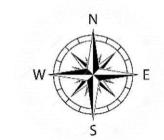
INTERIOR FINISHES									
Doors		Bishop			Wall Cladding			Floors	
Wood		Gypsum decorations			Paint		Marble - Ceramic		
Windows		Health kits			Stairs		Insulation type		
Aluminum and glass	5	Excellent				Marble		None	
EXTERIOR FINISHES									
Facades	Facades			Facilities				Floors	
Glass		None			Iron			Tiles	
		E	lectromechanical and air co	nditioning	systems				
Air Conditioning	Elevator	s Electrical wiring and outlets		S	lighting		Water Feeding System		
Central	Exist	Excellent			good		Exist		
Security and safety systems - other facilities									
Facilities	Facilities Fire <i>J</i>		e Alarm and Extinguishing Systems		Security Systems				
None		None			Exist			Exist	



- The area of the building surfaces was determined based on the (building permit).
- The age of the property was determined at (9) years based on the (building permit).
- Real estate condition at the date of valuation (vacant).
- Upon inspecting the property, we found out that it is a (Hotel Tower), detailed as follows:

Building Components			
Use	Area (m2)	Floor	م
Parking	1382.73	Basement	1
Reception	1018.74	Ground floor	2
Reception	758.78	Mezzanine	3
Restaurants	1016.88	One floor restaurants	4
Pray room	1016.88	One floor for pray	5
Residential	12780.6	repeated floors	6
Residential	755.03	last floor	7
Services	44.19	Staircase + elevators	8
Tanks	1125.17	Tanks	9
Sewers	6	Wastewater	10
	19905	Floor 14	Total





The property is located in: Mecca Neighborhood : Prince Abdullah Al-Faisal's scheme Street : Alhajj



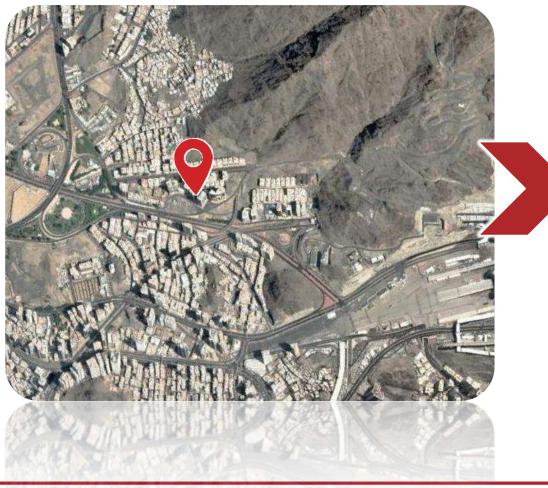




Photo Survey of the Property



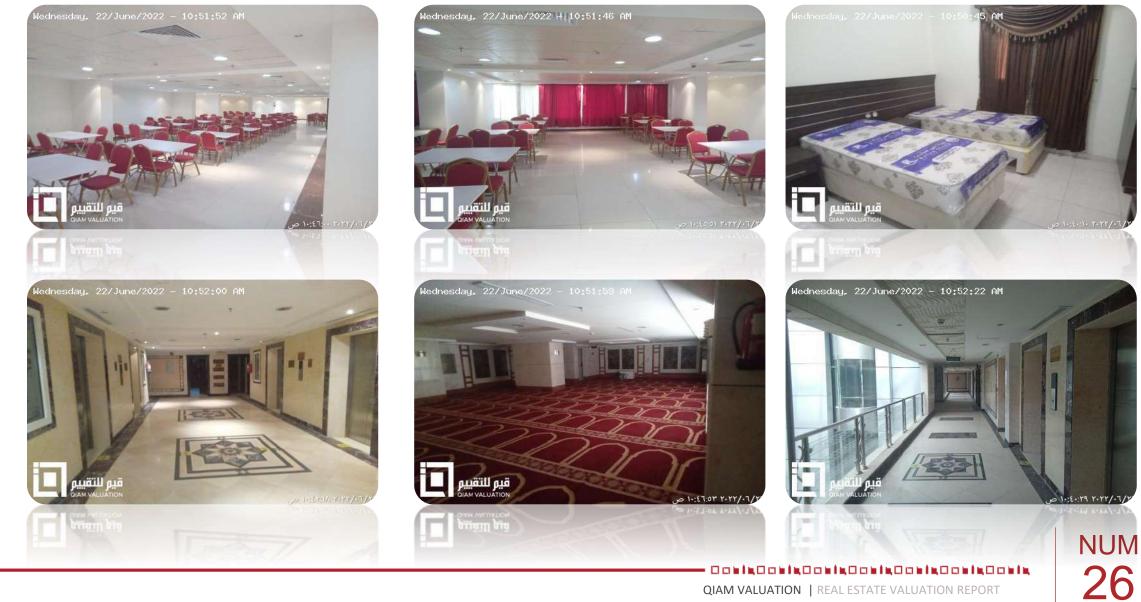








Photo Survey of the Property





Title Deed Information

Ownership Type	Title Deed Date	Title Deed NO.	Owner name
100% ownership	1439/04/09	9201210009575	Mashaer REIT Fund Company

Neighborhood name - plot number - plan number - land area

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Total land area	No. planned	Plot NO.	Neighborhood name	
1382.73 square meters	1382.73 square meters ب/23/15/1		Prince Abdullah Al-Faisal's scheme	

Borders and Lengths

Borders and Lengths									
Border length	Western border	Border length	Eastern border	Border length	Southern border	Border length	Northern border		
26 m	Street width 12 m	35 m	Plot NO 168	46 m	Plot NO 167	46 m	Plot NO 165		

Assumptions of property ownership

For the purposes of this report, we have assumed that there is good, valid ownership, free from any obstacles, mortgages, fees or interests of any third parties, etc., and in the event that this is not achieved, the opinion of the value of the property may be affected, so we recommend that the legal advisor of the entity check the ownership data, and we also confirm Not to rely on the above assumptions regarding ownership until legal counsel has ascertained their accuracy.



Valuation







Market APPROACH

The market method provides an indication of value by comparing the asset with identical or comparable (similar) assets for which price information is available.

Income Approach

The income method provides an indication of value by converting future cash flows into one current value. According to this method, the value of the asset is determined by reference to the value of the revenue and cash flows generated by the asset or the costs it provides.

Cost Approach

The cost method provides an indication of value using the economic principle that states that the buyer will not pay an asset more than the cost of obtaining an asset of similar benefit, whether through purchase or construction unless there are time, disturbance, risk, or other related factors. The method provides an indication of value by calculating the current cost of transferring or reproducing the asset, and then discounting the physical wear and tear of all other obsolescence's.

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The income method provides an indication of value by converting future cash flows into a single present value. Under this approach, the value of an asset is determined by reference to the value of the revenue and cash flows that the asset generates or the costs it provides.

The income method should be applied and given priority or significant weight in the following cases:

- A. When the ability of the asset to generate income is the primary factor that affects the value from the point of view of market participants.
- B. Reasonable expectations are available for the amount and timing of future revenue for the assessed asset but few, if any, relevant market comparisons.

Income Approach Methods:

Although there are many ways to apply the income method, the methods followed under the income method are highly dependent on discounting the amounts of future cash flows to a present value, they are various applications in the use of the discounted cash flows (DCF) method and the concepts below apply in part or entirely on all methods of the income method. Discounted Cash Flow (DCF) Method:

It is a financial method for estimating the value of a financial or real asset. The value indicator is derived by calculating the present value of future cash flows.

The discounted cash flow method is applied to evaluate a property or real estate that generates income based on the forecast of future income for the property being evaluated. The value index of the property is extracted by calculating the present value of the net operating income or the expected net rental value of the property.

Direct capitalization method:

The direct capitalization method is applied in the event that the net rental value of the property under evaluation is fixed and equal forever.

Residual value method:

The residual value method is a method for evaluating real estate that can be estimated by determining the best suitable development for

the site and property, and then predicting the value of such development after it is completed.

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Valuation approaches	Market approach	Cost approach	Income approach
Used approach	Income approach was used <mark>Assist</mark>	lncome approach was used <mark>Assist</mark>	Income approach was used <mark>Main</mark>
Valuation methods used	Field survey (comparisons - for sale land prices)	Replacement cost method	Discounted cash flow method
Reasons to use	A basic way to find out similar properties in the market	The nature of the property and the fact that the land is built on it	The property being valuated is income-generating





Value Estimation





	Land v	aluation by	marke	t approach - comparis	on method with similar sales	3
	Compa	native real est	tate		Clau	se
	Comparison 2			Comparison 1	The property under evolution	A divertment feators
Adjus tments	Value	Adju	stments	Value	The property under evaluation	Adjustment factors
	2	21,000		26,785	***	Square meter price
	For Sale			For Sale	***	Condition
	30/06/22			30/06/22	30/06/22	Evaluation / Presentation Date
1,050	-5.00%	- 1,3	39	-5.00%	***	market conditions (negotiation
-	0.00%		-	0.00%	***	Financing Terms
	(1,0)50.00)		(1,339.25)	***	Market conditions value
	1	19,950		25,446	***	Value after initial adjustment
-5%		561	0%	1,120	1,383	Area (m2
0%	High		0%	High	High	Ease of acces
0%	High		0%	High	High	Real estate websit
0%	flat		0%	flat	Flat	Earth shap
0%	Regular shape		0%	Regular shape	Regular shape	Earth topograph
0%	Residential/ Commerce		0%	Residential/Commercial	Residential/ Commercial	Us
-10%		3	-10%	3	1	Surrounding street
	-15.00%	• • • • •		-10.00%	Tota	
		2,993-		2,545-	Adjustments value	
		16,958		22,901	Final meter value a	
	35%			65%	Weighted Mov	ving Average
				20,821	Net average value per	meter (SAR / meter)
				28,789,459	The final market value	e of the land (SAR)



		First: construction costs (direct costs)				Third, the cost of depreciation
Value (SAR) SAR/m2	Build	ling Area n Clause		40	Year	Life expectancy of the property (years)
3,456,825	2,500 1,3	383 basement		9	Year	The current age of the property (years)
64,810,445	3,500 18,5	517 Total Building Area		31	Year	Remaining life of the property (years)
-	-	- Parking		23	%	Depreciation rate
-	-	- Swimming pool		17,049,751	SAR	Depreciation value
-	-	- Other		58,726,919		Final Building Value (SI
68,267,270		- Total (SAR)				
		Second: other costs (indirect)				
3,413,364	5%	Professional fees				Fourth: The value of the property according to the co
2,048,018	3%	Utility network		28,789,459		Final value of the land (SAI
2,048,018	3%	Management costs		58,726,919		The final value of the buildings (SAI
-	0%	Financing costs (0 years / 0%)		87,516,378	The market	value of the property according to the cost method (SAR
-	0%	Developer profitability		87,516,000	The market value of the p	roperty according to the cost method (SR) after roundin
7,509,400			Total (SAR)			
75,776,670		Total Building Cost (SAR)				





Assumptions and Value Analysis

Vacancy rate: Capitalization rate:

The capitalization rate is a rate used to convert income into value and is used to estimate the recoverable value of a property. There is more than one way to derive the capitalization rate. Each of these methods depends on the use of the recent past as a means of forecasting the future. In this report, the capitalization rate was estimated using the market survey method, according to REIT funds similar to the property being evaluated in the area of the property at the time of evaluation, which is **7%**.

Discount rate:

Several important factors determine the discount rate, the most important of which is the inflation rate, which is the main element for determining the discount rate. In addition to the market risk rate, which is updated according to market conditions and the property under evaluation, and the rate of return on government bonds, the discount rate has been assumed at _{9%} according to the cumulative model as follows:

Government Bond Yield	3.7%
Systematic Risk (Inflation Risk + Market Risk)	2% + 2.3%
Unsystematic risks (risks of the property being evaluated)	1%

Real estate revenue

Real estate revenues were estimated according to market survey data for similar properties (**18,415.300**) Saudi riyals and assuming it is correct.

Vacancy ratio:

Through survey and inspection, it was found that the average occupancy in this area is about **65%**, and it was approved according to the market situation.

Operating and capital expenses:

Operational expenses are the expenses related to renting and maintaining the property, and capital expenses are the expenses incurred by the owner to restore and develop the property in order to maintain it in an appropriate condition to achieve the appropriate annual income, and the percentage of operating expenses represents 30% to 40% for similar projects in the surrounding area and includes the costs of common services and cleaning expenses And maintenance of the building and expenses of management, operation and security monitoring With regard to the evaluation of the property, we find that the operating and capital expenditures are 37% and were estimated according to the situation and analysis of the market for similar properties.



	Annual occupancy ra	te for each season		Calculation of I	Ramadan season
Unit	Value	Clause	Day		20 Number of operating days for the first two
Day	365	Number of days of the year	SAR	25	50 Average rental price for the day
Percent	65%	Annual occupancy rate	SAR	2,140,000	The total rental value for the first twenty o
Day	237.25	Number of operating days per year	Day	1	0 The number of operating days for the last
Day	30	The number of days of the Hajj season	SAR	5(00 Average rental price for the day
Day	30	Number of days of Ramadan season	SAR	2,140,000	The total rental value for the last ten days
Day	177.25	Number of days for the rest of the year	SAR	4,280,000	Total income for the Ramadan season
Room	428	The number of rooms		Calculation of the rem	naining days of the year
	Calculation of Hajj	season operating	SAR	12	25 Average rental price for the day
Pilgrim	1976	Number of pilgrims	SAR	9,482,875	Total income for the rest of the year
SAR / per pilgrim	2500	Rental price for pilgrims	SAR	18,702,875	Total revenue from operating rooms annu
SAR	4,940,000	Total income for the Hajj season		Total Actual	Annual Income
			SAR	18,702,875	Total Actual Annual Income



Estimating Property Value - Income Approach - Discounted Cash Flow Method



iethod	liscounted cash flow m	Assumptions of the o	
Gross rental income	18,702,875	Discount rate	9 %
Operating and capital expenses ratio	37%	Capitalization Rate	7%
Cash Flow Period (Years)	10	Growth rate - annual from the second year	2%

				I	nvestment years						
Reversion Value	2031	2030	2029	2028	2027	2026	2025	2024	2023	2022	Cash Flow - Incoming
Reversion value	10	9	8	7	6	5	4	3	2	1	
	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	0.00%	Expected growth value
	22,351,667	21,913,399	21,483,724	21,062,475	20,649,485	20,244,593	19,847,641	19,458,471	19,076,933	18,702,875	18,702,875 Total actual rental income
	8,270,117	8,107,958	7,948,978	7,793,116	7,640,310	7,490,500	7,343,627	7,199,634	7,058,465	6,920,064	37% Subtract the average operating and capital expenditures
	14,081,550	13,805,441	13,534,746	13,269,359	13,009,176	12,754,094	12,504,014	12,258,837	12,018,467	11,782,811	Building net operating income (NOI)
201,165,002											Reversion Value for the building
201,165,002	14,081,550	13,805,441	13,534,746	13,269,359	13,009,176	12,754,094	12,504,014	12,258,837	12,018,467	11,782,811	Net cash flow
0.4224	0.4224	0.4604	0.5019	0.5470	0.5963	0.6499	0.7084	0.7722	0.8417	0.9174	Discount factor
84,974,271	5,948,199	6,356,409	6,792,633	7,258,794	7,756,946	8,289,286	8,858,158	9,466,071	10,115,704	10,809,919	Present value of cash flow
166,626,390											The net present value of the property
									1	66,626,390	The final value of the property
									1	66,626,000	Final property value (after rounding off)





The Final Value of The Property

Based on the purpose of the valuation and the nature of the property and its characteristics as an income-generating property, the valuation of the property using the discounted cash flow method is better than the substitution method. Therefore, the value reached by the income approach will be weighted as a basis for the market value of the property being valuated on 30/06/2022 as follows:

Market value in digits	Market value in writing
166.626.000	One hundred and sixty-six million six hundred and twenty-six thousand Saudi riyals

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi



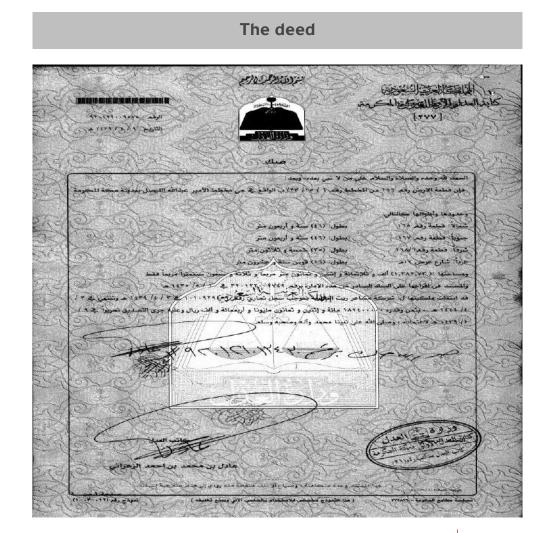


Appendices

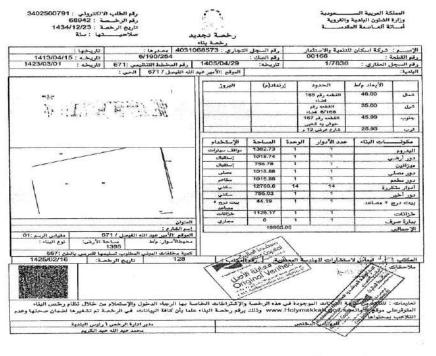


Documents Received From the Client





Building permit



No. Can

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Hossam Ashi Associate membership 1210002501 Salem Al-Qahtani Followship Member 1210000013 Shayeg Alshayeg Followship Member 1210001415 Ismail Mohammed Al-Dabaikhi Followship Member 1210000052



QIAM VALUATION

General administration:

Riyadh 11666, Othman Bin Affan Road, Building No. 8484, Office No. 6 920025832

info@qiam.com.sa

www.qiam.com.sa



Report date 2022/07/17

Valuation of a Hotel Tower, Makkah Al Mukarramah city

Client name: SICO Saudi REIT Fund





Dear SICO Saudi REIT Fund

قيم للتقيير

Greetings

Subject: Valuation Report of a Hotel Tower in (Al-Aziziyah) District in (Makkah Al-Mukarramah)

We, Qaim and its partner for real estate appraisal, extend our sincere thanks and appreciation to you for choosing us and giving you your precious confidence to evaluate the property located in the city of (Makkah Al-Mukarramah) neighborhood (Al-Aziziyah, East Bank) under the assignment issued by you on 20/06/2022 AD based on

the license granted to us by The Saudi Authority for Accredited Valuers, following the latest version of the international valuation standards **2022**, which are recognized and the rules and ethics of the profession, to reach the final, impartial valuation based on the actual inspection by the work team and Studying the market area surrounding the property, and the market value has been reached using various valuation methods, including what each report carries. Therefore, we are pleased to present you with the real estate valuation statement listed below.

Based on the completed study, we attach to you the results of the market value of the property (hotel) and its current status on the estimation

date 30/06/2022, located in the city of (Makkah Al-Mukarramah) district (Al-Aziziyah), In the amount of (160.445.000) one hundred and sixty million four

hundred and forty-five thousand Saudi riyals.

With sincere gratitude...

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi

Under license number / 1210000052 dated 10/10/1443 AH









Market value estimation:

160.445.000 SAR

Beneficiary (the user of the report)	The Client (Owner of the re	port)	Valuer	
SICO Saudi REIT Fund	SICO Saudi REIT Fund	1- Ismail Mohammed Al-Da 2 - Shayeg Alshayeg 3- Salem Al-Qahtani,	ry out valuation work are baikhi, Membership No. 12100000 , Membership No. 1210001415 Membership No. 1210000013 Jembership No. 1210002501)52
Property address The p	property subject to Valuation	Purpose of the valuation	Property owne	r
Makkah Al-Mukarramah - Al-Aziziyah	It is a hotel with a total land area of 1458 square meters according to the deed	periodic valuation for Mashaer REIT Real Estate Company	Mashaer REIT Real Estate Com	pany
Inspection date	Valuation approach	Val	luation standards	
2022/06/21	Cost approach - income approach	International Valuation Sta	andards (IVS) issued in the year 2	022
Valuation date	Value Basis	0	wnership Type	
2022/06/30	Market value	Abso	lute ownership	
Report issue date	Assumed value	Title De	eed No. and date	
2022/07/17	Current use		09602 , 2201210006903) 1439/04/10	NU
			L ESTATE VALUATION REPORT	3



NUM

4

01	Assumptions and limitations of the Report
02	Scope of Work
03	An Overview of The Economy and The Real Estate Sector in The
0.5	Kingdom of Saudi Arabia
04	Site Studies
05	Valuation
06	Value Estimation
07	Appendices

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Assumptions and limitations of the Report





Since the property is generating income and based on the type of property and its characteristics and on the purpose of valuation, the property was evaluated using the income approach (discounted cash flow method).

8

The property has been ostensibly inspected and the property has not been structurally inspected, or this valuation report is considered valid only if it bears the seal of the company and the signature of its approved valuers.

Based on the purpose of the valuation, which is (Periodic valuation of the Mashaer REIT Fund), the valuation was made on the basis of value (Market value).

3

7

No legal document has been checked for the valed property or for legal issues that include ownership or mortgage, and it has been assumed that the information according to the client's statement (title documents) is current and valid.

6

2

The purpose of issuing this report is to know the

market value of the property for the purpose of

(periodic valuation of Mashaer REIT Fund) for the

user of the report (Secon Saudi REIT Fund), bearing

in mind that the property owner is (Mashaer REIT

Fund Company)

The estimated values in this report are for the property under investigation and any distribution of the value over the parts of the property will not be correct and this value should not be used for any other purposes as it could be incorrect if used as well.

Assumptions and limitations of the Report

1

According to the definition of international valuation standards, assumptions are logical matters that can be accepted as fact in the context of valuation work without checking or scrutinizing them on a specific type.

5

The information provided by other parties, especially with regard to planning, owning land, leasing, etc., on which all or part of this report was based, was considered reliable, but its validity was not confirmed in all cases, and no guarantee was provided regarding the validity of this information. If this information appears to be incorrect, the value Contained in this report may change.

12

The property was valed in accordance with international standards 2022 AD, and the estimated value in this report is for the property under study, and in the event that the purpose of the valuation is changed, these values may be incorrect.

11

The limits and lengths are according to the client's statement (property documents), and the company is not responsible for the limits and lengths, and therefore the total area of the land is taken according to the deed, and the company is not responsible for that.

10

It is not permissible to include all or part of this report or refer to it in any document, circular or statement published without reference to Qeem & Partner Real Estate Appraisal Company, nor may it be published in any way without the company's prior written approval of the form and text in which it appears.

9

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The responsibility of the company with regard to the report and valuation is limited to the client, who is the entity that authored the valuation.

CostsCostsCostsCostsCostsCosts



Scope of Work



Scope of Work

Standard No. 101



Explained in the executive summary	Real estate valuer identity
SICO Saudi REIT Fund	Clint
SICO Saudi REIT Fund	Other Users
Hotel	Subjuct Under Valuation
Periodic valuation of the Mashaer REIT Fund	Purpose of the Valuation
Marketr value	Value Basis
Cost approach- Income approach	Valuation Approach
2022/06/30	Report Date
A report that explains the valuation methodology and steps, and the valuation results, and includes illustrative pictures of the boundaries of the asset under valuation with details of the data.	Report Description

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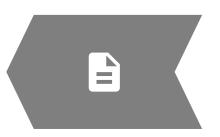


Scope of Work

sites close to the real estate site and from approved real estate offices in the real estate area. All information was investigated and studied accurately.	(Standard No. 102)
Market value is the estimated amount on which the property should be exchanged on the valuation date between a willing buyer and a willing seller in a transaction on a neutral basis after proper marketing where each of the parties acts on the basis of knowledge and wisdom without coercion or compulsion.	Value basis (standard No. 104)
Saudi riyal	Valuation currency
All work was carried out in accordance with the Accredited Valuers System and the implementing regulations related to real estate valuation ssued by the Saudi Authority for Accredited Valuers (Taqeem), and the latest version of the International Valuation Standards (IVS) for the year 2022 published by the International Valuation Standards Board (IVSC)) and the professional rules recognized in the work of valuation of real estate assets, which is based on analysis, comparison and direct inspection of each property, and research as much as possible about the nfluences and characteristics of the property under valuation.	Valuation Standard followed
The information contained in the report was issued by official bodies, real estate offices in the targeted area, or offices specialized in research and studies, and with reference to the database of Qaim and its partner real estate appraisal company.	Nature and source of information
Our company does not bear any responsibility for any information received from the client, which is supposed to be safe and reliable, and our company does not acknowledge the accuracy or completeness of the available data and does not express its opinion and does not offer any kind of guarantees for the accuracy or completeness of the data except in It is clearly indicated in this report.	Important or Special Assumptions
Assessments and reports are confidential to the directing party and to whomever is referred to it for a specific purpose, with no liability whatsoever for any third party. This report may not be published in full or any part of it or referred to in any document, statement, periodic publication or in any medium. Communicate with any third party without our prior written consent in the form and context in which they appear. It is a matter of caution that the company and the evaluator reserve the right to make any modifications and make any revision to the valuation or to support the valuation result under specific circumstances. The company reserves the right, without any obligation, to review the valuation accounts and to amend and revise its results in the light of information that existed on the date of the valuation, but which became clear to him later.	Limitations of using the report



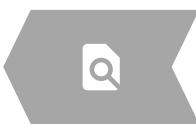
5 Report Preparation



Work on preparing the report in accordance with Standard 101 for Description of the Report and Standard 103 for Report Preparation.

Valuation method application

4



Based on the scope of work and market analysis, appropriate valuation methods are determined and all assumptions and inputs are made to carry out financial calculations to reach the market value according to the chosen methods..

Data collection and analysis

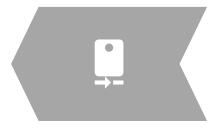
3



Collecting and analyzing office and field market data in order to gain knowledge of past and current market trends and market indicators that will be relied upon when applying valuation methods.

Site inspection and analysis

2



Previewingtheproperty,identifying its characteristics andspecifications,matchingdocuments with reality, analyzingthe location of the property andthe usessurroundingthe usessurroundingproperty, while defining the scopeof the geographical search andthe appropriate activitiesprojects.

Scope of work



Meeting with the client and determining the scope of work, including the purpose of the valuation, the basis of value, the parties involved, the date of the valuation, and any special or important assumptions, including clarity of the assignment and the expected outputs from it.



An Overview of The Economy and The Real Estate Sector in The Kingdom of Saudi Arabia





His Royal Highness Prince Mohammed bin Salman bin Abdulaziz

Crown Prince, Deputy Prime Minister,

and Chairman of the Council of Economic and Development Affairs صاحب السمو الملكي

الأمير محمد بن سلمان بن عبدالعزيز آل سعود

ولي العهد نائب رئيس مجلس الوزراء رئيس مجلس الشؤون الاقتصادية والتنمية



99

طموحنا أن نبنيَ وطنًا أكثر ازدهارًا يجد فيه كل مواطن ما يتمناه، فمستقبل وطننا الذي نبنيه معًا لن نقبل إلا أن نجعله في مقدمة دول العالم، بالتعليم، والتأهيل، بالفرص التي تتاح للجميع، والخدمات المتطورة، في التوظيف والرعاية الصحيّة والسكن والترفيه وغاره.

Our ambition is to build a more prosperous country in which every citizen will find what he desires. For the future of our homeland, which we build together, we will accept nothing but to make it at the forefront of the world, with education and rehabilitation, with opportunities available to all, and advanced services, in employment, health care, housing, entertainment and others.



During its modern era, the Saudi economy has witnessed growth in a large number of sectors, taking advantage of the Kingdom's natural resources, and its geographical and cultural position among the three continents of the world. This growth resulted in building a solid economic base, as it became among the twenty largest global economies and an active member of the Group of Twenty, and one of the main players in the global economy and global oil markets, supported by a strong financial system and an effective banking sector, and giant government companies based on highly qualified Saudi cadres.

In the past years, the Kingdom has also witnessed structural reforms on the economic and financial side, which enhance the increase in economic growth rates while maintaining financial stability and sustainability.

In order to develop and diversify the economy and reduce dependence on oil, the Kingdom of Saudi Arabia launched the Saudi Vision 2030 based on many economic and financial reforms, which aimed at transforming the structure of the Saudi economy into a diversified and sustainable economy based on enhancing productivity, raising the contribution of the private sector, and enabling the third sector.

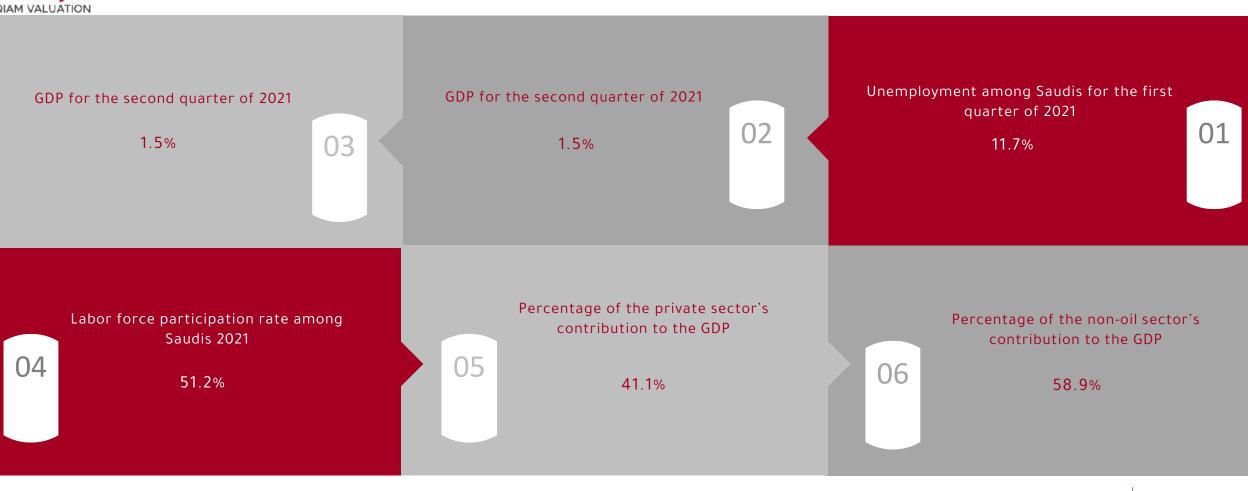
Since the launch of the vision, the Kingdom has succeeded in implementing many supportive initiatives and structural reforms to enable the economic transformation. This transformation included several major efforts centered on a sectoral dimension that includes promoting local content and national industry, launching and developing promising economic sectors, and an enabling dimension aimed at maximizing the role of the private sector and small and medium enterprises. and enhancing the sustainability of public finances. The pace of this structural transformation towards sustainable economic growth is expected to continue in the coming years, especially in light of a number of giant investment initiatives, under the umbrella of the Public Investment Fund and leading companies. It is also expected that the pace of localization of knowledge and innovative technologies will accelerate.



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A Look at Business Sectors

15

Tourism Sector	Within the framework of the Kingdom's Vision 2030, which aims to lay effective foundations and pillers for the future of the Kingdom of initiatives aimed at reducing the main dependence on oil, through many sectors to support the national economy, including the tourism sector, given what this sector represents from a value, social, civilized and economic dimension. The tourism sector and the hotel sector are closely linked to the Saudi Vision 2030, and it revolves around helping those involved in the hospitality sector, food and entertainment industries to plan for the future.
Office Sector	The offices contribute to achieving the goals of the Saudi national transformation towards prosperity and sustainability by focusing on the goals of Vision 2030, which leads to raising the participation of the private sector in achieving the Kingdom's Vision 2030, working as a representative of the private sector within the national system of vision realization offices in government agencies. Including Riyadh's endeavor to transform into a regional center for international commercial entities, which made it issue a decision to refuse to contract with any company that does not have a regional headquarters in Saudi Arabia by 2024, especially those that have contracts with government agencies, whether they are bodies, institutions, investment funds or devices. Increases the demand for the office sector.
Retail Sector	The vision of the Kingdom's national transformation for the post-oil stage 2030 paid great attention to the development of the commercial and industrial sector in the Kingdom, as the vision is based on focusing on the development and development of the local industry that will achieve great economic returns for the Saudi economy, and among the goals of the vision by 2030 is to raise the percentage of exports The Kingdom's rank in the Logistics Performance Index increased from 16% to 25 globally and first regionally, and the private sector's contribution to the GDP increased from 40% to 65%.
Housing Sector	Vision 2030 has provided sustainable housing solutions that enable Saudi families to own suitable homes according to their needs and financial capabilities. To achieve this, the housing system, in terms of structuring, procedures, and policies for dealing with banks and the private sector, has developed a high percentage of Saudi families' ownership of homes, as the proportion of Saudi families' ownership of homes did not exceed 47% in 2016, and rose to 70% by the end of the first phase of the housing program in 2021.



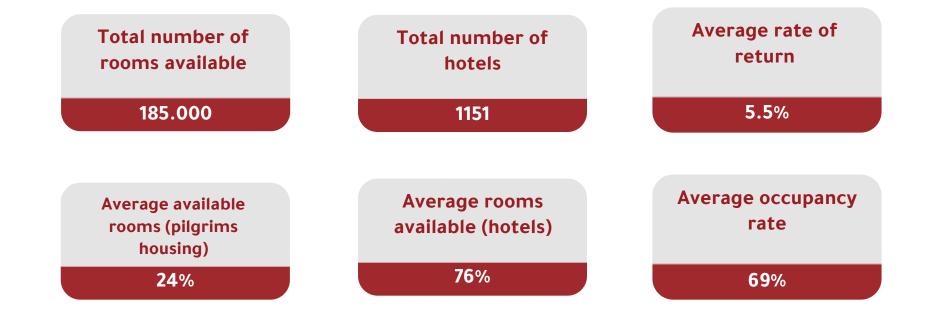


Hotel performance indicators in the Kingdom of Saudi Arabia 2030













Makkah Al-Mukarramah receives constant attention and continuous support from the government of the Custodian of the Two Holy Mosques to enhance the quality of life in it. Today, it is witnessing an inspiring partnership between the public and private sectors to implement a number of huge investment projects, both inside and outside the Haram, and to implement qualitative projects in the central region of Makkah, in addition to implementing Infrastructure development projects and public transport and transportation projects that aim to link the areas of Makkah with the Holy Mosque and the holy sites and facilitate the access of visitors to them with ease.

The wheel of performance in the hospitality sector in Makkah also moved remarkably from what it was after the end of the Corona pandemic, after the Kingdom announced before that the resumption of receiving requests for Umrah and visits to the Two Holy Mosques with various countries of the world.

That is why the city of Al-Mukarramah is considered one of the fastest growing cities in the world in the hotel sector because of its important attractions in the Islamic world. The city of Makkah Al-Mukarramah aims to increase the number of pilgrims and Umrah pilgrims to 30 million by 2030 AD. Therefore, the rapid expansion of the hospitality sector in Makkah will be inevitable. During the coming years, Makkah will witness the addition of thousands of hotel rooms.



Site Studies





Property Data						
Azizia	Neighborhood	Месса	City			
Hotel Tower	property type	Al-Masjid Al-Haram Road	Street			
12/3 + 11/3	Plot No.	/2/21/1	No. planned			
Commercial	Land use according to regulations	1458 square meters	Area			

Services and facilities available in the area of the property					
Telephone network	Sewerage network	Water network	Electricity network		
✓	\checkmark	\checkmark	\checkmark		
Garden	Water drainage network	Public markets	Mosque		
✓	\checkmark	\checkmark	\checkmark		
Hotels	Governmental services and centers	Medical services	Shopping center		
×	×	\checkmark	\checkmark		
Civil defense	Petrol station	Restaurants	Banks		
✓	\checkmark	✓	✓		



Description	Impact determinants	Influence element
The property is located in the holy city of Mecca in the Aziziyah district with easy access to the Al-Masjid Al-Haram Road	Importance of the area •	Area Overview
flat. • There are no sources of pollution in the area. •	Earth's topography • pollution •	Natural (Environmental) Factors
The location is in the <mark>center</mark> of the holy city of <mark>Makkah</mark> . completed. completed. Regular ribs.	The location of the city Infrastructure Municipal equipment Earth properties	Planning factors (Urban)
Commercial • 65%. •	 Iand use Building percentage - number of floors 	Building Code
High. • .High •	Supply and demand • land prices •	Economic factors
none •	Impotence and • infringements on real estate	Legal Factors



Interior finishes									
Doors		Bishop			Wall Cladding			Floors	
Wood				Paint		Marble - Ceramic			
Windows			Health kits			Stairs		Insulation type	
Aluminum and glass	5	Excellent				Marble		Exist	
Exterior finishes									
Facades	Facades		Facilities		Doors		Floors		
Glass		None				Iron		Tiles	
Electromechanical and air conditioning systems									
Air Conditioning	Elevator	°S	Electrical wiring and outlets			lighting		Water Feeding System	
Window + Split	Exist	xist Excelle		nt		good		Exist	
Security and safety systems - other facilities									
Facilities		Facilities		Fire Ala	Fire Alarm and Extinguishing Systems			Security Systems	
None		None		Exist			Exist		



- The area of the building surfaces was determined based on the (building permit).
- The age of the property was determined at (8) years based on the (building permit).
- Real estate condition at the date of valuation (vacant).
- Upon inspecting the property, we found out that it is a (Hotel Tower), detailed as follows:

	Building Components						
#	Floor	Area (m2)	Use				
1	Basement	1248.49	Parking				
2	Ground floor	689.4	Commercial reception				
3	Mezzanine	396.4	Commercial reception				
4	Pray floor	832.07	Pray room				
5	Restaurants floor	647.96	Restaurants				
6	Services floor	825.5	Services				
7	Repeated floors	9307.56	Residential				
8	last floor	213.66	Residential				
9	Staircase + elevators	177.22	Staircase + Elevators				
10	Tanks	862.58	Tanks				
الاجمالي	18 دور	15200.71					



E The property is located in: Mecca **Neighborhood : Azizia** Street : Al-Masjid Al-Haram Road 21.399436 39.883216 Ε: N : Al-Masjid Al-Haram Road

Real Estate Location

NUM

22

location coordinates

Real Estate Location

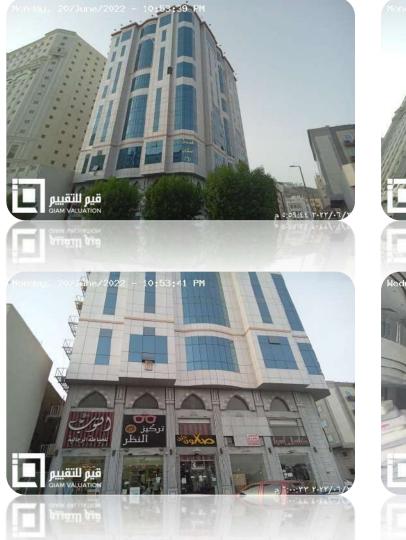
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Photo Survey of the Property







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Photo Survey of the Property



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NUM

26



Title Deed Information

Ownership Type	Title Deed Date	Title Deed NO.	Owner name		
100% ownership	1439/04/10	2201210009602 , 2201210006903	Mashaer REIT Fund Company		

Neighborhood name - plot number - plan number - land area

Total land area	No. planned	Plot NO.	Neighborhood name
1458 square meters	/2/21/1	12/3+11/3	Azizia

Borders and Lengths

	Borders and Lengths								
Border length	Western border	Border length	Eastern border	Border length	Southern border	Border length	Northern border		
49 m	Plot No. 10/3	44 m	Street width 12 m	55 m	Main Street, 60m wide	60 m	lane width5 m		

Assumptions of property ownership

For the purposes of this report, we have assumed that there is good, valid ownership, free from any obstacles, mortgages, fees or interests of any third parties, etc., and in the event that this is not achieved, the opinion of the value of the property may be affected, so we recommend that the legal advisor of the entity check the ownership data, and we also confirm Not to rely on the above assumptions regarding ownership until legal counsel has ascertained their accuracy.



Valuation







Market APPROACH

The market method provides an indication of value by comparing the asset with identical or comparable (similar) assets for which price information is available.

Income Approach

The income method provides an indication of value by converting future cash flows into one current value. According to this method, the value of the asset is determined by reference to the value of the revenue and cash flows generated by the asset or the costs it provides.

Cost Approach

The cost method provides an indication of value using the economic principle that states that the buyer will not pay an asset more than the cost of obtaining an asset of similar benefit, whether through purchase or construction unless there are time, disturbance, risk, or other related factors. The method provides an indication of value by calculating the current cost of transferring or reproducing the asset, and then discounting the physical wear and tear of all other obsolescence's.

QIAM VALUATION | REAL ESTATE VALUATION REPORT



The income method provides an indication of value by converting future cash flows into a single present value. Under this approach, the value of an asset is determined by reference to the value of the revenue and cash flows that the asset generates or the costs it provides.

The income method should be applied and given priority or significant weight in the following cases:

- A. When the ability of the asset to generate income is the primary factor that affects the value from the point of view of market participants.
- B. Reasonable expectations are available for the amount and timing of future revenue for the assessed asset but few, if any, relevant market comparisons.

Income Approach Methods:

Although there are many ways to apply the income method, the methods followed under the income method are highly dependent on discounting the amounts of future cash flows to a present value, they are various applications in the use of the discounted cash flows (DCF) method and the concepts below apply in part or entirely on all methods of the income method. Discounted Cash Flow (DCF) Method:

It is a financial method for estimating the value of a financial or real asset. The value indicator is derived by calculating the present value of future cash flows.

The discounted cash flow method is applied to evaluate a property or real estate that generates income based on the forecast of future income for the property being evaluated. The value index of the property is extracted by calculating the present value of the net operating income or the expected net rental value of the property.

Direct capitalization method:

The direct capitalization method is applied in the event that the net rental value of the property under valuation is fixed and equal forever.

Residual value method:

The residual value method is a method for evaluating real estate that can be estimated by determining the best suitable development for

the site and property, and then predicting the value of such development after it is completed.

QIAM VALUATION | REAL ESTATE VAL



Valuation approaches	Market approach	Cost approach	Income approach
Used approach	Income approach was used <mark>Assist</mark>	lncome approach was used <mark>Assist</mark>	Income approach was used <mark>Main</mark>
Valuation methods used	Field survey (comparisons - for sale land prices)	Replacement cost method	Discounted cash flow method
Reasons to use	A basic way to find out similar properties in the market	The nature of the property and the fact that the land is built on it	The property being valuated is income-generating





Value Estimation





	Con	iparative :	real estate				Claus	e
	Comparison 2			Comparison 1		The sum of the set of		A Jim for the stars
djus tments	Value		Adjus tments	Value		The property under e	valuation	Adjustment factors
		30,000			40,000	***		Square meter pric
	For sale			For sale		***		Conditio
	30/06/22			30/06/22		30/06/22		Evaluation / Presentation Da
,500	-5.00%		- 2,000	-5.00%		***		Market conditions (negotiatio
-	0.00%		-	0.00%		***		Financing Tern
	(1	,500.00)		(2,000.00)	***		Market conditions value
		28,500			38,000	***		Value after initial adjustmen
0%		1,200	0%		1,500	1	,458	Area (m
0%	High		0%	High		High		Ease of acce
-10%	High		-10%	High		Average		Real estate webs
0%	Flat		0%	Flat		Flat		Earth sha
0%	Regular shape		0%	Regular shap		Regular shape		Earth topograp
0%	Commercial		0%	Commercia		Commercial		Ŭ
5%	E 000/	2	5%	5 000/	2		3	Surrounding stree
	-5.00%	1 405		-5.00%	1.000		Total	
		1,425-			1,900-	Ŭ	stments value pe	•
		27,075			36,100		meter value aft	•
	60%			40%			ighted Movir	
				30,	685	Net averag	e value per n	neter (SAR / meter)
				44,738,	730	The final	market value	of the land (SAR)



			First: construction costs (direct costs)				Third, the cost of depreciation
Value (SAR)	SAR/m2	Building Area m2	2 Clause		40	Year	Life expectancy of the property (years)
3,121,225	2,500	1,248	Basement		10	Year	The current age of the property (years)
48,832,770	3,500	13,952	Total Building Area		30	Year	Remaining life of the property (years)
-	-	-	Parking		25	%	Depreciation rate
-	-	-	Swimming pool		14,417,234	SAR	Depreciation value
-	-	-	Other		43,251,701		Final Building Value (SAR
51,953,995		-	Total (SAR)				Ĵ.
			Second: other costs (indirect)				
2,597,700	5%		professional fees				Fourth: The value of the property according to the cos
1,558,620	3%		Utility network		44,738,730		Final value of the land (SAR
1,558,620	3%		management costs		43,251,701		The final value of the buildings (SAR
-	0%		Financing costs (0 years / 0%)		87,990,431	The market va	alue of the property according to the cost method (SAR
-	0%		developer profitability		88,000,000		operty according to the cost method (SR) after roundin
5,714,939				Total (SAR)			
57,668,934		Tota	l Building Cost (SAR)				



Vacancy rate: Capitalization rate:

The capitalization rate is a rate used to convert income into value and is used to estimate the recoverable value of a property. There is more than one way to derive the capitalization rate. Each of these methods depends on the use of the recent past as a means of forecasting the future. In this report, the capitalization rate was estimated using the market survey method, according to REIT funds similar to the property being evaluated in the area of the property at the time of valuation, which is **7%**.

Discount rate:

Several important factors determine the discount rate, the most important of which is the inflation rate, which is the main element for determining the discount rate. In addition to the market risk rate, which is updated according to market conditions and the property under valuation, and the rate of return on government bonds, the discount rate has been assumed at $_{9\%}$ according to the cumulative model as follows:

Government Bond Yield	3.7%
Systematic Risk (Inflation Risk + Market Risk)	2% + 2.3%
Unsystematic risks (risks of the property being evaluated)	1%

Assumptions and Value Analysis

Real estate revenue

Real estate revenues were estimated according to market survey data for similar properties (**18,415.300**) Saudi riyals and assuming it is correct.

Vacancy ratio:

Through survey and inspection, it was found that the average occupancy in this area is about **65%**, and it was approved according to the market situation.

Operating and capital expenses:

Operational expenses are the expenses related to renting and maintaining the property, and capital expenses are the expenses incurred by the owner to restore and develop the property in order to maintain it in an appropriate condition to achieve the appropriate annual income, and the percentage of operating expenses represents 30% to 40% for similar projects in the surrounding area and includes the costs of common services and cleaning expenses And maintenance of the building and expenses of management, operation and security monitoring With regard to the valuation of the property, we find that the operating and capital expenditures are 37% and were estimated according to the situation and analysis of the market for similar properties.



Annual occupancy rate for each season							
Unit	Value	Clause					
Day	365	Number of days of the year					
Percent	65%	Annual occupancy rate					
Day	237.25	Number of operating days per year					
Day	30	The number of days of the Hajj season					
Day	30	Number of days of Ramadan season					
Day	177.25	Number of days for the rest of the year					
Room	255	The number of rooms					
	Calculation of Hajj	season operating					
Pilgrim	1286	Number of pilgrims					
SAR / per pilgrim	2200	Rental price for pilgrims					
SAR	2,829,200	Total income for the Hajj season					
	Calculation of Ra	amadan season					
Day	20	Number of operating days for the first two					
SAR	300	Average rental price for the day					
SAR	1,530,000	The total rental value for the first twenty o					
Day	10	The number of operating days for the last					
SAR	600	Average rental price for the day					
SAR	1,530,000	The total rental value for the last ten days					
SAR	3,060,000	Total income for the Ramadan season					

Calculation of the remaining days of the year								
SAR	25	0 Average rental price for the day						
SAR	11,299,688	Total income for the rest of the year						
SAR	17,188,888	Total revenue from operating rooms annu						
Shop income analysis								
Unit	Value	Description						
SAR	280,000	Average rental price for the day						
5%	14,000	Total income for the rest of the year						
SAR	266,000	Total revenue from operating rooms annu						
Total Actual Annual Income								
SAR	17,454,888	Total Actual Annual Income						





Estimating Property Value - Income Approach - Discounted Cash Flow Method

Assumptions of the discounted cash flow method								
Gross rental income	17,454,888	Discount rate	9%					
Operating and capital expenses ratio	35%	Capitalization Rate	7%					
Cash Flow Period (Years)	10	Growth rate - annual from the second year	2%					

				I	nvestment years							
Reversion Value	2031	2030	2029	2028	2027	2026	2025	2024	2023	2022		Cash Flow - Incoming
Reversion value	10	9	8	7	6	5	4	3	2	1		
	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	0.00%		Expected growth value
	20,860,206	20,451,183	20,050,179	19,657,038	19,271,606	18,893,732	18,523,266	18,160,065	17,803,98	5 17,454,888	17,454,888	Total actual rental income
	7,301,072	7,157,914	7,017,563	6,879,963	6,745,062	6,612,806	6,483,143	6,356,023	6,231,395	6,109,211	35%	Subtract the average operating and capital expenditures
	13,559,134	13,293,269	13,032,616	12,777,075	12,526,544	12,280,926	12,040,123	11,804,042	11,572,59	0 11,345,677		Building net operating income (NOI)
193,701,916												Reversion Value for the building
193,701,916	13,559,134	13,293,269	13,032,616	12,777,075	12,526,544	12,280,926	12,040,123	11,804,042	11,572,59	0 11,345,677		Net cash flow
0.4224	0.4224	0.4604	0.5019	0.5470	0.5963	0.6499	0.7084	0.7722	0.8417	0.9174		Discount factor
81,821,783	5,727,525	6,120,590	6,540,631	6,989,498	7,469,169	7,981,759	8,529,527	9,114,886	9,740,418	3 10,408,878		Present value of cash flow
160,444,663												The net present value of the property
										160,444,663	The	final value of the property
										160,445,000	Final pro	perty value (after rounding off)





The Final Value of The Property

Based on the purpose of the valuation and the nature of the property and its characteristics as an income-generating property, the valuation of the property using the discounted cash flow method is better than the Replacement method. Therefore, the value reached by the income approach will be weighted as a basis for the market value of the property being valuated on 30/06/2022 as follows:

Market value in writing	Market value in digits
One hundred and sixty million four hundred and forty five thousand Saudi riyals	160.445.000

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi







Appendices

Attachments



Documents Received From the Client



Title deed I



Title deed r



Building permit

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Hossam Ashi Associate membership 1210002501 Salem Al-Qahtani Followship Member 1210000013 Shayeg Alshayeg Followship Member 1210001415 Ismail Mohammed Al-Dabaikhi Followship Member 1210000052



QIAM VALUATION

General administration:

Riyadh 11666, Othman Bin Affan Road, Building No. 8484, Office No. 6 920025832

info@qiam.com.sa

www.qiam.com.sa





Report date 2022/07/17

قير للتقيير QIAM VALUATION

Valuation of an administrative building, Riyadh

Client name: SICO Saudi REIT Fund





Dear SICO Saudi REIT Fund

Greetings

Subject : Valuation report of an administrative building in (Al Rabie) district in (Riyadh)

We, Qaim and its partner for real estate appraisal, extend our sincere thanks and appreciation to you for choosing us and giving you your precious confidence to evaluate the property located in the city of **(Riyadh) neighborhood (Al Rabie)** under the assignment issued by you on **20/06/2022 AD** based on the license granted to us by The Saudi Authority for Accredited Valuers, following the latest version of the international valuation standards **2022**, which are recognized and the rules and ethics of the profession, to reach the final, impartial valuation based on the actual inspection by the work team and Studying the market area surrounding the property, and the market value has been reached using various valuation methods, including what each report carries. Therefore, we are pleased to present you with the real estate valuation statement listed below.

Based on the completed study, we attach to you the results of the market value of the property (administrative building) and its current status on the estimation date 30/06/2022, located in the city of (Riyadh) neighborhood (Al Rabie) An amount of only (142,000,000) one hundred and forty two million

Saudi riyals.

With sincere gratitude...

This report was approved by

CEO

Ismail Mohammed Al-Dabaikhi

Under license number / 1210000052 dated 10/10/1443 AH





NUM



03

Market value estimation:

142,000,000 SAR

Beneficiary (the user of the report)	The Client (Owner of the repo	rt) V	/aluer	
SICO Saudi REIT Fund	SICO Saudi REIT Fund	Those who carry out valuation work are 1- Ismail Mohammed Al-Dabaikhi, Membership No. 1210000052 2 - Shayeg Alshayeg, Membership No. 1210001415 3- Salem Al-Qahtani, Membership No. 1210000013 4 - Hossam AShi, Membership No. 1210002501		
Property address	The property subject to Valuation	Purpose of the valuation	Property owner	
Riyadh - Al Rabie	It is an administrative building with a p total land area of 6155 square meters,	eriodic valuation for Mashaer REIT Real Estate Company	Mashaer REIT Real Estate Company	
Inspection date	Valuation approach	Valuation		
2022/06/21	Cost approach - income approach	International Valuation Standarc	ls (IVS) issued in the year 2022	
Valuation date	Value Basis	Ownership		
2022/06/30	Market value	Absolute ownership		
Report issue date	Assumed value	Title Deed No	. and date	
2022/07/17	Current use	on (393140003190 , 1442/09	/02 NU	



NUM

4

01	Assumptions and limitations of the Report
02	Scope of Work
03	An Overview of The Economy and The Real Estate Sector in The
05	Kingdom of Saudi Arabia
04	Site Studies
05	Valuation
06	Value Estimation
07	Appendices

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 QIAM VALUATION | REAL ESTATE VALUATION REPORT



Assumptions and limitations of the Report





Since the property is generating income and based on the type of property and its characteristics and on the purpose of valuation, the property was evaluated using the income approach (discounted cash flow method).

8

The property has been ostensibly inspected and the property has not been structurally inspected, or this valuation report is considered valid only if it bears the seal of the company and the signature of its approved valuers.

Based on the purpose of the valuation, which is (Periodic valuation of the Mashaer REIT Fund), the valuation was made on the basis of value (Market value).

3

7

No legal document has been checked for the valed property or for legal issues that include ownership or mortgage, and it has been assumed that the information according to the client's statement (title documents) is current and valid.

6

2

The purpose of issuing this report is to know the

market value of the property for the purpose of

(periodic valuation of Mashaer REIT Fund) for the

user of the report (Secon Saudi REIT Fund), bearing

in mind that the property owner is (Mashaer REIT

Fund Company)

The estimated values in this report are for the property under investigation and any distribution of the value over the parts of the property will not be correct and this value should not be used for any other purposes as it could be incorrect if used as well.

Assumptions and limitations of the Report

1

According to the definition of international valuation standards, assumptions are logical matters that can be accepted as fact in the context of valuation work without checking or scrutinizing them on a specific type.

5

The information provided by other parties, especially with regard to planning, owning land, leasing, etc., on which all or part of this report was based, was considered reliable, but its validity was not confirmed in all cases, and no guarantee was provided regarding the validity of this information. If this information appears to be incorrect, the value Contained in this report may change.

12

The property was valed in accordance with international standards 2022 AD, and the estimated value in this report is for the property under study, and in the event that the purpose of the valuation is changed, these values may be incorrect.

11

The limits and lengths are according to the client's statement (property documents), and the company is not responsible for the limits and lengths, and therefore the total area of the land is taken according to the deed, and the company is not responsible for that.

10

It is not permissible to include all or part of this report or refer to it in any document, circular or statement published without reference to Qeem & Partner Real Estate Appraisal Company, nor may it be published in any way without the company's prior written approval of the form and text in which it appears.

9

NUM

The responsibility of the company with regard to the report and valuation is limited to the client, who is the entity that authored the valuation.

CostsCostsCostsCostsCostsCosts



Scope of Work



Standard No. 101



Explained in the executive summary	Real estate valuer identity
SICO Saudi REIT Fund	Clint
SICO Saudi REIT Fund	Other Users
Administartive building	Subjuct Under Valuation
Periodic valuation of the Mashaer REIT Fund	Purpose of the Valuation
Marketr value	Value Basis
Cost approach- Income approach	Valuation Approach
30/06/2022	Report Date
A report that explains the valuation methodology and steps, and the valuation results, and includes illustrative pictures of the boundaries of the asset under valuation with details of the data.	Report Description

NUM

Scope of Work

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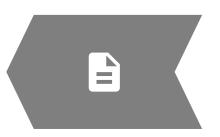


Scope of Work

sites close to the real estate site and from approved real estate offices in the real estate area. All information was investigated and studied accurately.	(Standard No. 102)	
Market value is the estimated amount on which the property should be exchanged on the valuation date between a willing buyer and a willing seller in a transaction on a neutral basis after proper marketing where each of the parties acts on the basis of knowledge and wisdom without coercion or compulsion.	Value basis (standard No. 104)	
Saudi riyal	Valuation currency	
All work was carried out in accordance with the Accredited Valuers System and the implementing regulations related to real estate valuation ssued by the Saudi Authority for Accredited Valuers (Taqeem), and the latest version of the International Valuation Standards (IVS) for the year 2022 published by the International Valuation Standards Board (IVSC)) and the professional rules recognized in the work of valuation of real estate assets, which is based on analysis, comparison and direct inspection of each property, and research as much as possible about the nfluences and characteristics of the property under valuation.	Valuation Standard followed	
The information contained in the report was issued by official bodies, real estate offices in the targeted area, or offices specialized in research and studies, and with reference to the database of Qaim and its partner real estate appraisal company.	Nature and source of information	
Our company does not bear any responsibility for any information received from the client, which is supposed to be safe and reliable, and our company does not acknowledge the accuracy or completeness of the available data and does not express its opinion and does not offer any kind of guarantees for the accuracy or completeness of the data except in It is clearly indicated in this report.	Important or Special Assumptions	
Assessments and reports are confidential to the directing party and to whomever is referred to it for a specific purpose, with no liability whatsoever for any third party. This report may not be published in full or any part of it or referred to in any document, statement, periodic publication or in any medium. Communicate with any third party without our prior written consent in the form and context in which they appear. It is a matter of caution that the company and the evaluator reserve the right to make any modifications and make any revision to the valuation or to support the valuation result under specific circumstances. The company reserves the right, without any obligation, to review the valuation accounts and to amend and revise its results in the light of information that existed on the date of the valuation, but which became clear to him later.	Limitations of using the report	



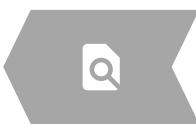
5 Report Preparation



Work on preparing the report in accordance with Standard 101 for Description of the Report and Standard 103 for Report Preparation.

Valuation method application

4



Based on the scope of work and market analysis, appropriate valuation methods are determined and all assumptions and inputs are made to carry out financial calculations to reach the market value according to the chosen methods..

Data collection and analysis

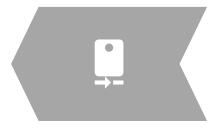
3



Collecting and analyzing office and field market data in order to gain knowledge of past and current market trends and market indicators that will be relied upon when applying valuation methods.

Site inspection and analysis

2



Previewingtheproperty,identifying its characteristics andspecifications,matchingdocuments with reality, analyzingthe location of the property andthe usessurroundingthe usessurroundingproperty, while defining the scopeof the geographical search andthe appropriate activitiesprojects.

Scope of work



Meeting with the client and determining the scope of work, including the purpose of the valuation, the basis of value, the parties involved, the date of the valuation, and any special or important assumptions, including clarity of the assignment and the expected outputs from it.



An Overview of The Economy and The Real Estate Sector in The Kingdom of Saudi Arabia



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طموحنا أن نبايَ وطنًا أكثر ازدهارًا يجد فيه كل مواطن ما يتمناه، فمستقبل وطننا الذي نبنيه معًا لن نقبل إلا أن نجعله في مقدمة دول العالم، بالتعليم والتأهيل، بالفرص التي تتاح للجميع، والخدمات المتطورة، في التوظيف والرعاية الصحيّة والسكن والترفيه

وغـاره.

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Our ambition is to build a more prosperous country in which every citizen will find what he desires. For the future of our homeland, which we build together, we will accept nothing but to make it at the forefront of the world, with education and rehabilitation, with opportunities available to all, and advanced services, in employment, health care, housing, entertainment and others.

حاجب السمو الملكي **الأمير محمد بن سلمان بن عبدالعزيز آل سعود** وله العهد نائب شيب محلس الوزياء شيب محلب

ولي العهد نائب رئيس مجلس الوزراء رئيس مجلس الشؤون الاقتصادية والتنمية

His Royal Highness Prince Mohammed bin Salman bin Abdulaziz

Crown Prince, Deputy Prime Minister, and Chairman of the Council of Economic and Development Affairs







During its modern era, the Saudi economy has witnessed growth in a large number of sectors, taking advantage of the Kingdom's natural resources, and its geographical and cultural position among the three continents of the world. This growth resulted in building a solid economic base, as it became among the twenty largest global economies and an active member of the Group of Twenty, and one of the main players in the global economy and global oil markets, supported by a strong financial system and an effective banking sector, and giant government companies based on highly qualified Saudi cadres.

In the past years, the Kingdom has also witnessed structural reforms on the economic and financial side, which enhance the increase in economic growth rates while maintaining financial stability and sustainability.

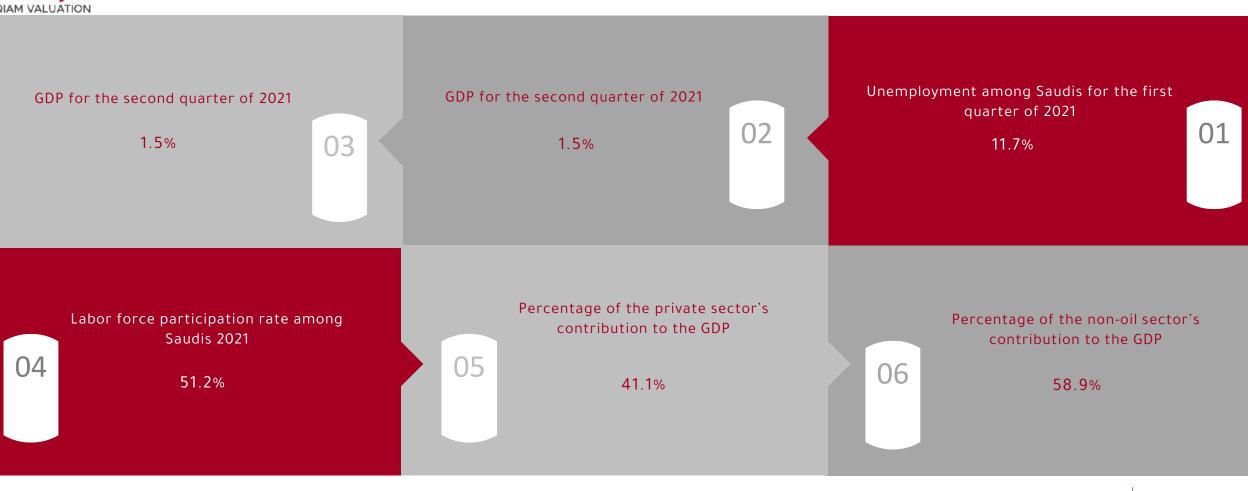
In order to develop and diversify the economy and reduce dependence on oil, the Kingdom of Saudi Arabia launched the Saudi Vision 2030 based on many economic and financial reforms, which aimed at transforming the structure of the Saudi economy into a diversified and sustainable economy based on enhancing productivity, raising the contribution of the private sector, and enabling the third sector.

Since the launch of the vision, the Kingdom has succeeded in implementing many supportive initiatives and structural reforms to enable the economic transformation. This transformation included several major efforts centered on a sectoral dimension that includes promoting local content and national industry, launching and developing promising economic sectors, and an enabling dimension aimed at maximizing the role of the private sector and small and medium enterprises. and enhancing the sustainability of public finances. The pace of this structural transformation towards sustainable economic growth is expected to continue in the coming years, especially in light of a number of giant investment initiatives, under the umbrella of the Public Investment Fund and leading companies. It is also expected that the pace of localization of knowledge and innovative technologies will accelerate.





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A Look at Business Sectors

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Tourism Sector	Within the framework of the Kingdom's Vision 2030, which aims to lay effective foundations and pillers for the future of the Kingdom of initiatives aimed at reducing the main dependence on oil, through many sectors to support the national economy, including the tourism sector, given what this sector represents from a value, social, civilized and economic dimension. The tourism sector and the hotel sector are closely linked to the Saudi Vision 2030, and it revolves around helping those involved in the hospitality sector, food and entertainment industries to plan for the future.
Office Sector	The offices contribute to achieving the goals of the Saudi national transformation towards prosperity and sustainability by focusing on the goals of Vision 2030, which leads to raising the participation of the private sector in achieving the Kingdom's Vision 2030, working as a representative of the private sector within the national system of vision realization offices in government agencies. Including Riyadh's endeavor to transform into a regional center for international commercial entities, which made it issue a decision to refuse to contract with any company that does not have a regional headquarters in Saudi Arabia by 2024, especially those that have contracts with government agencies, whether they are bodies, institutions, investment funds or devices. Increases the demand for the office sector.
Retail Sector	The vision of the Kingdom's national transformation for the post-oil stage 2030 paid great attention to the development of the commercial and industrial sector in the Kingdom, as the vision is based on focusing on the development and development of the local industry that will achieve great economic returns for the Saudi economy, and among the goals of the vision by 2030 is to raise the percentage of exports The Kingdom's rank in the Logistics Performance Index increased from 16% to 25 globally and first regionally, and the private sector's contribution to the GDP increased from 40% to 65%.
Housing Sector	Vision 2030 has provided sustainable housing solutions that enable Saudi families to own suitable homes according to their needs and financial capabilities. To achieve this, the housing system, in terms of structuring, procedures, and policies for dealing with banks and the private sector, has developed a high percentage of Saudi families' ownership of homes, as the proportion of Saudi families' ownership of homes did not exceed 47% in 2016, and rose to 70% by the end of the first phase of the housing program in 2021.



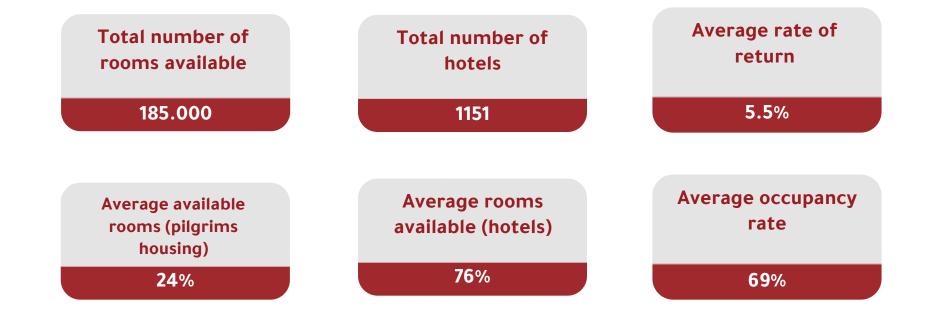


Hotel performance indicators in the Kingdom of Saudi Arabia 2030













Site Studies





Property Data							
Al Rabie	Neighborhood	Riyadh	City				
Administartive building	property type	Al Takhassousi	Street				
2 + 3	Plot No.	3090	No. planned				
Commercial	Land use according to regulations	6155 square meters	Area				

	Services and facilities available in the area of the property								
Telephone network	Sewerage network	Water network	Electricity network						
✓	\checkmark	✓	\checkmark						
Garden	Water drainage network	Public markets	Mosque						
✓	\checkmark	\checkmark	\checkmark						
Hotels	Governmental services and centers	Medical services	Shopping center						
*	×	✓	\checkmark						
Civil defense	Petrol station	Restaurants	Banks						
✓	\checkmark	✓	✓						



Description	Impact determinants	Influence element
The property is located in the city of <mark>Riyadh</mark> in the Al Rabie district, with easy access to Al • Thumama Road	Importance of the area •	Area Overview
flat. • There are no sources of pollution in the area. •	Earth's topography • pollution •	Natural (Environmental) Factors
The location is north of Riyadh. • completed. • completed. • regular shape. •	The location of the city Infrastructure Municipal equipment Earth properties	Planning factors (Urban)
Commercial • %65 •	 land use Building percentage - number of floors 	Building Code
High. • .High •	Supply and demand • land prices •	Economic factors
none •	Impotence and • infringements on real estate	Legal Factors



Interior finishes								
Doors			Bishop		Wall Cladding			Floors
Wood		Gypsum decorations			Paint			Marble - Ceramic
Windows			Health kits			Stairs		Insulation type
Aluminum and glas	s	Excellent				Marble		None
Exterior finishes								
Facades		Facilities				Doors		Floors
Stone - Paint		None			Iron			Tiles
		E	lectromechanical and air co	nditionin	g systems			
Air Conditioning	Elevator	S	Electrical wiring	and outle	ts	lighting		Water Feeding System
Window + Split	Exist	Exist good				good		None
Security and safety systems - other facilities								
Facilities		Faci	ilities	Fire	Fire Alarm and Extinguishing Systems			Security Systems
None		N	one	None				None



- The area of the building surfaces was determined based on the (building permit).
- The age of the property was determined at (5) years based on the (building permit).
- The condition of the property at the date of evaluation (inhabited).
- When examining the property, we found out that it is an (administrative building), detailed as follows:

	Building Components								
#	Floor	Area (m2)	Use						
1	Basement 1	6146.80	Parking						
2	Basement 2	6146.80	Parking						
3	Ground floor	2458.82	Offices						
4	first floor	2458.82	Offices						
5	second floor	2458.82	Offices						
6	Third round	2458.82	Offices						
7	Upper extinction	908	Offices						
Total	4 floors + 2 basements for parking	23,036.88							



Real Estate Location

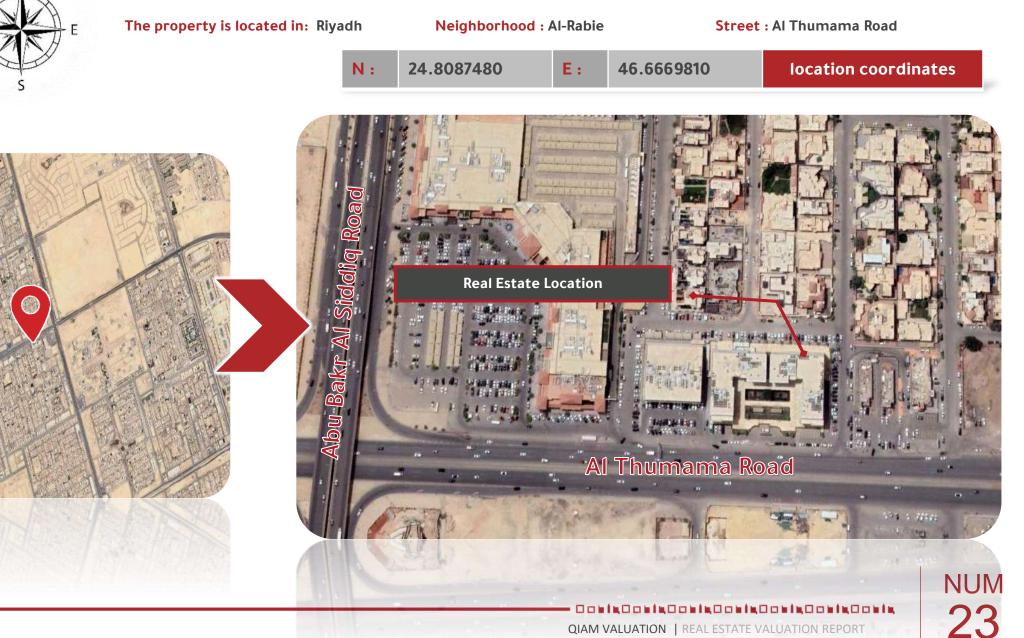




Photo Survey of the Property









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Title Deed Information

Ownership Type	Title Deed Date	Title Deed NO.	Owner name	
100% ownership	1442/09/02	393140003190 , 393140003189	Mashaer REIT Fund Company	

Neighborhood name - plot number - plan number - land area

Total land area	No. planned	Plot NO.	Neighborhood name
6155 square meters	3090	3 - 2	Al- Rabie

Borders and Lengths

	Borders and Lengths								
Border length Western border Border length Eastern border Border length Southern border Border length							Northern border		
60.36 m	Street width 20 m	60.44 m	Plot No. 4	102 m	Street width 20 m	102 m	Al-Thumama Road, 60m wide		

Assumptions of property ownership

For the purposes of this report, we have assumed that there is good, valid ownership, free from any obstacles, mortgages, fees or interests of any third parties, etc., and in the event that this is not achieved, the opinion of the value of the property may be affected, so we recommend that the legal advisor of the entity check the ownership data, and we also confirm Not to rely on the above assumptions regarding ownership until legal counsel has ascertained their accuracy.



Valuation







Market APPROACH

The market method provides an indication of value by comparing the asset with identical or comparable (similar) assets for which price information is available.

Income Approach

The income method provides an indication of value by converting future cash flows into one current value. According to this method, the value of the asset is determined by reference to the value of the revenue and cash flows generated by the asset or the costs it provides.

Cost Approach

The cost method provides an indication of value using the economic principle that states that the buyer will not pay an asset more than the cost of obtaining an asset of similar benefit, whether through purchase or construction unless there are time, disturbance, risk, or other related factors. The method provides an indication of value by calculating the current cost of transferring or reproducing the asset, and then discounting the physical wear and tear of all other obsolescence's.



The income method provides an indication of value by converting future cash flows into a single present value. Under this approach, the value of an asset is determined by reference to the value of the revenue and cash flows that the asset generates or the costs it provides.

The income method should be applied and given priority or significant weight in the following cases:

- A. When the ability of the asset to generate income is the primary factor that affects the value from the point of view of market participants.
- B. Reasonable expectations are available for the amount and timing of future revenue for the assessed asset but few, if any, relevant market comparisons.

Income Approach Methods:

Although there are many ways to apply the income method, the methods followed under the income method are highly dependent on discounting the amounts of future cash flows to a present value, they are various applications in the use of the discounted cash flows (DCF) method and the concepts below apply in part or entirely on all methods of the income method. Discounted Cash Flow (DCF) Method:

It is a financial method for estimating the value of a financial or real asset. The value indicator is derived by calculating the present value of future cash flows.

The discounted cash flow method is applied to evaluate a property or real estate that generates income based on the forecast of future income for the property being evaluated. The value index of the property is extracted by calculating the present value of the net operating income or the expected net rental value of the property.

Direct capitalization method:

The direct capitalization method is applied in the event that the net rental value of the property under valuation is fixed and equal forever.

Residual value method:

The residual value method is a method for evaluating real estate that can be estimated by determining the best suitable development for

the site and property, and then predicting the value of such development after it is completed.





Valuation approaches	Market approach	Cost approach	Income approach	
Used approach	Income approach was used <mark>Assist</mark>	Income approach was used <mark>Assist</mark>	Income approach was used <mark>Main</mark>	
Valuation methods used	Field survey (comparisons - for sale land prices)	Replacement cost method	Discounted cash flow method	
Reasons to use	A basic way to find out similar properties in the market	The nature of the property and the fact that the land is built on it	The property being valuated is income-generating	





Value Estimation





			Comparative rea	lestate	Clause
	Compariso	n 2	Comparison	property under evaluation	Adjustment factors
Adjustments	Value	ldjustments	s Value		
	8,750)	6,900	***	Square meter price
Fc	or sale		For sale	***	Condition
6/2	6/2022		5/26/2022	6/26/2022	Evaluation / Presentation Date
438	-5.00%	#####	-5.00%	***	market conditions (negotiation)
-	0.00%	-	0.00%	***	Financing Terms
	(437.50))	(345.00)	***	Market conditions value
	8,313	8	6,555	***	Value after initial adjustments
-5%	2,287	5%	7,930	6155.80	Area (m2)
0%	High	0%	High	High	Ease of access
0%	High	0%	High	High	Real estate website
0%	Flat	0%	Flat	Flat	Earth shape
0%	Regular shape	0%	Regular shape	Regular shape	Earth topography
0%	Commercial	0%	Commercial	Commercial	Use
10%	2	-5%	4	3	Surrounding streets
5	.00%		0.00%		Total
	416		-	a	djustments value per square mete
	8,728	8	6,555	F	'inal meter value after adjustment
			7,642	Net av	verage value per meter (SAR / n
			47,039,930		final market value of the land (S

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Estimating The Value of The Property - Cost Approach - Replacement Method

			First: construction costs (direct cost	ts)				Third, the cost of depreciation
Value (SAR) SA	AR/m2	Building Area	m2Clause		40	Year	·	Life expectancy of the property (years)
30,734,000	2,500	12,293.60	Basement		:	2 Year	r	The current age of the property (years)
29,799,840	3,000	9,933.28	flats of buildings		38	Year	r	Remaining life of the property (years)
2,542,400	2,800	908.00	upper Extensions		5		%	Depreciation rate
-	-	-	Other		3,658,422	SAR	1	Depreciation value
-	-	60	the fence		69,510,016			Final Building Value (
63,076,240		23,195	Total (SAR)					
			Second: other costs (indirect)					
1,261,525	2%		professional fees					Fourth: The value of the property according to t
1,261,525	2%		Utility network		47,039,93	0		Final value of the land
			2		69,510,016			The final value of the buildings
1,261,525	2%		management costs		116,549,947	The market value	of the n	roperty according to the cost method (S
-	0%		Financing costs (0 years / 0%)		110,545,547	The market value	or the p	operty according to the cost method (
6,307,624	10%	þ	developer profitability		116,550,000	t value of the propert	t <mark>y acco</mark> re	ling to the cost method (SR) after roun
10,092,198				Total (SAR)				
73,168,438		То	tal Building Cost (SAR)					



Vacancy rate: Capitalization rate:

The capitalization rate is a rate used to convert income into value and is used to estimate the recoverable value of a property. There is more than one way to derive the capitalization rate. Each of these methods depends on the use of the recent past as a means of forecasting the future. In this report, the capitalization rate was estimated using the market survey method, according to REIT funds similar to the property being evaluated in the area of the property at the time of valuation, which is **7%**.

Discount rate:

Several important factors determine the discount rate, the most important of which is the inflation rate, which is the main element for determining the discount rate. In addition to the market risk rate, which is updated according to market conditions and the property under valuation, and the rate of return on government bonds, the discount rate has been assumed at $_{9\%}$ according to the cumulative model as follows:

Government Bond Yield	3.7%
Systematic Risk (Inflation Risk + Market Risk)	2% + 2.3%
Unsystematic risks (risks of the property being evaluated)	1%

Assumptions and Value Analysis

Real estate revenue

Real estate revenues were estimated according to market survey data for similar properties (10,450,000) Saudi riyals and assuming it is correct.

Vacancy ratio:

Through survey and inspection, it was found that the average occupancy in this area is about **95 %**, and it was approved according to the market situation.

Operating and capital expenses:

Operational expenses are the expenses related to renting and maintaining the property, and capital expenses are the expenses incurred by the owner to restore and develop the property in order to maintain it in an appropriate condition to achieve the appropriate annual income, and the percentage of operating expenses represents 30% to 40% for similar projects in the surrounding area and includes the costs of common services and cleaning expenses And maintenance of the building and expenses of management, operation and security monitoring With regard to the valuation of the property, we find that the operating and capital expenditures are 37% and were estimated according to the situation and analysis of the market for similar properties.



	Annual income statement for t	he proper	ty	
Rental Value (SAR)	The meter rental value (SAR / meter)	Area (m2)	Unit type	Unit No.
2750000	859	2910	Administrative Offices	1
3162500	1265	2500	Administrative Offices	2
500000	973	5300	Administrative Offices	3
10912500	Total annual incom	ne of the p	roperty (SAR)	





Estimating Property Value - Income Approach - Discounted Cash Flow Method

ow method	discounted cash flo	Assumptions of the	
Gross rental income	10,912,500	Discount rate	9%
Operating and capital expenses ratio	0%	Capitalization Rate	7%
Occupancy rate and credit risk	0%	h rate - annual from the second year	0%
Cash Flow Period (Years)	5		

		Ir	ivestment years				
Reversion Value	2027	2026	2025	2024	2023	2022	Cash Flow - Incoming
Reversion value	6	5	4	3	2	1	
	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	Expected growth value
	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500 Total actual rental income
	0%	0%	0%	0%	0%	0%	0% Minus the code rate and credit risk
	0	0	0	0	0	0	Annual vacancy value
	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	Total actual rental income
	0	0	0	0	0	0	0% he average operating and capital expenditures
	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	Building net operating income (NOI)
155,892,857							Reversion Value for the building
155,892,857	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	10,912,500	Net cash flow
0.5963	0.5963	0.6499	0.7084	0.7722	0.8417	0.9174	Discount factor
92,953,817	6,506,767	7,092,376	7,730,690	8,426,452	9,184,833	10,011,468	Present value of cash flow
141,906,404							The net present value of the property
							141,906,404Final value of the property
							142,000,000 Final property value (after rounding off)



The Final Value of The Property

Based on the purpose of the valuation and the nature of the property and its characteristics as an income-generating property, the valuation of the property using the discounted cash flow method is better than the Replacement method. Therefore, the value reached by the income approach will be weighted as a basis for the market value of the property being valuated on 30/06/2022 as follows:

Market value in writing	Market value in digits
One hundred and forty two million Saudi riyals	142,000,000

This report was approved by

CEO Ismail Mohammed Al-Dabaikhi





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Appendices

Attachments



Documents Received From the Client





Title deed 2



Building permit

		رخص دیشر رہے	برقه اليدف لا	م <u>است. ان </u>	
	كاريفه				
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Hossam Ashi Associate membership 1210002501 Salem Al-Qahtani Followship Member 1210000013 Shayeg Alshayeg Followship Member 1210001415 Ismail Mohammed Al-Dabaikhi Followship Member 1210000052



QIAM VALUATION

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